

AGS PE, 9-30-02

## Ist State Bancorp, Inc.

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FINANCIAL





**ANNUAL REPORT** 

#### INSTRUMENTAL CONTROL

Ist State Bancorp inc. serves as the notiting corrusing for its wholly owned subsidiary, for State Bank. Fet State Bancorp is primarily engaged in the business of the entire planning and eccedinating the business activities of its State Bank. Founded in 1914, we state Bank is a community and engineers of subsidiary both Carolina chartered communical bank headquartered in Burlington, North Carolina, Will operate seven full service offices located in north central North Carolina on the Intensials 82 consider between the Producer Flad and Resourch Franço Park. We conduct most of our business in Allumine County North Carolina.

Our justiness consists principally of a tracting deposits from the general public and investing these funds in loans secured by thingle farmly residential and commercial replications accounter loans. Our profitability deposits and commercial replications and consumer loans. Our profitability deposits are mainly on our net interest income, which is the difference between the income we receive on our loan and lavestment sociations portfolious and our cost of funds, which consists of the interest we pay on deposits and borrowed finds. We also come reports from miscellaneous less related to our loans and deposits, many gage banking income and commissions finds about 6 annual funds.

#### MARKET INFORMATION

Ist State Pancorp's common stock began inside under the symbol PSBC on the Nasting National Market System on April 26, 1999. There are retrieved. 1995 there is retrieved to the common stock. Following we the high and law closing prices, by fiscal quarter, as reported on the Nasday National Market during the periods indicated, as well as dividends declared on the common stock during each quarter.

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The Federal Reserve Board has issued a policy statement on the payment of each dividends by bank holding companies, which expresses the Federal Reserve Board's view that a bank holding company should pay each dividends only to the extent that the company's test become for the past year is sufficient to cover both the cash dividends and a rate of earning retention that is consistent with the company's captuit needs, asset quality and overall financial condition. The Federal Reserve Board also indicated that it would be inappropriate for a company experiencing serious financial problems to borrow faults to just dividends. Furthermore, the Federal Reserve Board may prohibit a bank tolding company from paying any dividends if the holding company's bank subsidiary is classified as "undercapitalized" under prompt corrective action regulations.

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## 1st State Bancorp, Inc.

To Our Shareholders,

I am pleased to report to you the results of 1st State Bancorp, Inc. for the year ended September 30, 2002. Net income for the year ended September 30, 2002 was \$3,802,000. This represents a 12.7% increase over the \$3,373,000 earned in the prior year. Basic and diluted earnings per share for the year ended September 30, 2002 were \$1.25 and \$1.21, respectively, compared to basic and diluted earnings per share of \$1.12 and \$1.06, respectively, for the prior year.

The Company announced a 10% stock repurchase plan in August 2002 and I am pleased to report that we had repurchased 8.5% of our shares by September 30, 2002. We will continue to seek ways to enhance shareholder value.

The low interest rate environment prompted record mortgage originations and loan sales. We experienced a decrease in mortgage loans as customers took advantage of these lower rates to refinance their existing mortgage loans. We originated a record \$76 million of first mortgage loans (of which we sold \$63 million of long-term fixed rate loans) and \$16 million of home equity loans during the year. We were successful in growing commercial loans outstanding by \$15 million this year. At year end commercial loans totaled \$72 million and accounted for 32% of loans receivable.

Our dedicated and experienced employees continue to focus on serving our customers by offering them the right bank product to meet their needs. We continue to focus on managing the fundamentals of our business during these times of economic uncertainty. The quality of our loan portfolio remains sound and the majority of our loans are to customers in our local market that we know and understand. We will continue to originate loans and maintain high credit quality through prudent underwriting. At September 30, 2002, we have an allowance for loan losses of \$3.7 million, or 1.67% of loans receivable.

On behalf of our staff, officers and directors, thank you for being a stockholder of 1st State Bancorp, Inc. We believe that our Company has a bright future. We look forward to continuing to serve our customers and to enhance shareholder value through growth, profitability and capital management.

Very truly yours,

James C. McGill

Jeems C. McHill

President

#### SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

Calcated Financial Condition Data

Income before income taxes .....

Income taxes.....

Net income.....

Net income (loss) per share – basic .....

Net income (loss) per share - diluted.....

Selected Financial Condition Data	•					
			At Septembe	r 30.		
•	2002	2001	2000	1999	1998	
	<del></del>		In thousands)	<del></del>		
Total assets	\$ 350,469	\$ 336,792	\$355,527	\$ 332,926	\$288,223	
Loans receivable	220,047	222,285	223,595	195,292	196,782	
Loans held for sale, at lower of cost or fair value	6,798	3,291	5,533	12,143	7,540	
Cash and cash equivalents	18,865	25,981	33,107	15,657	31,077	
Investment securities:	•	ŕ	·	ŕ	•	
Available for sale	78,572	55,527	9,752	11,036	9,858	
Held to maturity	11,114	12,169	67,232	84,228	30,195	
Deposit accounts	260,667	248,370	254,405	234,095	235,694	
Advances from Federal Home Loan Bank	20,000	20,000	20,000	22,000	20,000	
Stockholders' equity	61,569	63,644	59,209	71,615	25,966	
Selected Operating Data						
			<u>Ended Septem</u>	<u>ber 30,</u>		
	<u>2002</u>	2001	<u> 2000 </u>	<u> 1999</u>	<u> 1998</u>	
	(	Dollars in the	ousands, exce	pt per share d	ata)	
Total interest income	\$ 20,062	\$ 24,580	\$ 24,784	\$ 21,474	\$ 20,708	
Total interest expense	7,773	12,306	11,596	10,640	11,071	
Net interest income	12,289	12,274	13,188	10,834	9,637	
Provision for loan losses	240	240	240	245	477	
Net interest income after provision						
for loan losses	12,049	12,034	12,948	10,589	9,160	
Other income	2,753	2,402	1,554	1,654	1,497	
Operating expenses	8,846	9,228	8,376	9,818	6,774	

Per share data is shown only for periods subsequent to the stock conversion in April 1999.

5,956

2,154

3,802

**S** 1.25

<u>\$ 1.21</u>

5,208

1,835

3,373

6,126

2,140

3,986

<u>\$ 1.35</u>

<u>\$ 1.32</u>

2,425

1,555

\$ (0.10)

\$ (0.10)

870

3,883

1,362

#### Selected Financial Ratios and Other Data

		Year	Ended Septen	nber 30,		
	2002	2001	2000	1999	1998	
Performance Ratios:						
Return on average assets (net income divided						
by average total assets)	1.09%	0.98%	1.17%	0.50%	0.92%	
Return on average equity (net income						
divided by average equity)	5.85	5.51	5.50	3.30	10.20	
Interest rate spread (combined weighted average						
interest rate earned less combined weighted						
average interest rate cost)	3.20	3.02	3.16	3.11	3.45	
Net interest margin (net interest income divided						
by average interest-earning assets)	3.75	3.82	4.10	3.71	3.77	
Ratio of average interest-earning assets						
to average interest-bearing liabilities	123.15	120.92	125.93	116.58	107.42	
Ratio of operating expenses to average total						
assets	2.53	2.68	2.45	3.14	2.48	
Dividend payout ratio (dividends declared						
per share divided by diluted net income						
per share)	26.45	30.19	24.24			
Asset Quality Ratios:  Nonperforming assets to total assets at end of period	1.25	0.85	0.82	0.11	0.09	
Nonperforming loans to total loans	1.01	0.00		0.40	2.42	
at end of period	1.91	0.39	1.30	0.18	0.13	
Allowance for loan losses to total						
loans at end of period	1.67	1.60	1.56	1.74	1.61	
loans at end of period	1.07	1.00	1.50	1.74	1.01	
Allowance for loan losses to nonperforming						
loans at end of period	88.77	411.39	121.93	943.82	1,227.38	
Touris at one of period	00.77	111.57	121.73	743.02	1,227.50	
Provision for loan losses to total loans	0.11	0.11	0.11	0.12	0.24	
1 10 vision for roan rosses to total roans	0.71	0.11	0.11	0.12	0.24	
Net charge-offs to average loans outstanding	0.05	0.07	0.07	0.01		
Capital Ratios:						
Shareholders' equity to total assets at end						
of period	17.57	18.90	16.65	21.51	9.01	
•						
Average equity to average assets	18.60	17.74	21.19	15.09	9.05	

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

References in this document to the "Bank," "we," "us," and "our" refer to 1st State Bank. Where appropriate, "us" or "our" refers collectively to 1st State Bancorp, Inc. and 1st State Bank. References in this document to "the Company" refer to 1st State Bancorp, Inc.

#### General

1st State Bancorp, Inc. was formed in November 1998 and became the holding company for 1st State Bank on April 23, 1999. As a result, portions of this discussion (as of dates and for periods prior to April 23, 1999) relate to the financial condition and results of operations of 1st State Bank.

Our business consists principally of attracting deposits from the general public and investing these funds in loans secured by single-family residential and commercial real estate, secured and unsecured commercial loans and consumer loans. Our profitability depends primarily on our net interest income which is the difference between the income we receive on our loan and investment securities portfolios and our cost of funds, which consists of interest paid on deposits and borrowed funds. Net interest income also is affected by the relative amounts of interest-earning assets and interest-bearing liabilities. When interest-earning assets approximate or exceed interest-bearing liabilities, any positive interest rate spread will generate net interest income. Our profitability also is affected by the level of other income and operating expenses. Other income consists of miscellaneous fees related to our loans and deposits, mortgage banking income and commissions from sales of annuities and mutual funds. Operating expenses consist of compensation and benefits, occupancy related expenses, federal deposit insurance premiums, data processing, advertising and other expenses.

Our operations are influenced significantly by local economic conditions and by policies of financial institution regulatory authorities. Our cost of funds is influenced by interest rates on competing investments and by rates offered on similar investments by competing financial institutions in our market area, as well as general market interest rates. These factors can cause fluctuations in our net interest income and other income. Lending activities are affected by the demand for financing of real estate and other types of loans, which in turn is affected by the interest rates at which such financing may be offered. In addition, local economic conditions can impact the credit risk of our loan portfolio, in that local employers may be required to eliminate employment positions of many of our borrowers, and small businesses and other commercial borrowers may experience a downturn in their operating performance and become unable to make timely payments on their loans. Management evaluates these factors in estimating its allowance for loan losses, and changes in these economic conditions could result in increases or decreases to the provision for loan losses.

Our business emphasis has been to operate as a well-capitalized, profitable and independent community-oriented financial institution dedicated to providing quality customer service. We are committed to meeting the financial needs of the communities in which we operate. We believe that we can be more effective in servicing our customers than many of our nonlocal competitors because of our ability to quickly and effectively provide senior management responses to customer needs and inquiries. Our ability to provide these services is enhanced by the stability of our senior management team.

Beginning in the late 1980's, we have sought to gradually increase the percentage of our assets invested in commercial real estate loans, commercial loans and consumer loans, which have shorter terms and adjust more frequently to changes in interest rates than single-family residential mortgage loans. These loans generally carry added risk when compared to a single family residential mortgage loan, so we have concurrently increased our allowance for loan losses as we have originated these loans. At September 30, 2002, commercial real estate, commercial and consumer loans totaled \$34.4 million, \$72.1 million and \$7.1 million, respectively, which represented 14.5%, 30.2% and 3.0%, respectively, of gross loans. At September 30, 2002, \$66.7 million, or 28.0% of gross loans, consisted of residential real estate mortgage loans.

#### Forward-Looking Statements

When used in this Annual Report, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties including changes in economic conditions in our market area, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in our market area, competition and information provided by third-party vendors that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. We wish to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. We wish to advise readers that the factors listed above could affect our financial performance and could cause our actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

We do not undertake, and specifically disclaim any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

#### **Critical Accounting Policies**

The Company's significant accounting policies are set forth in note 1 of the consolidated financial statements. Of these significant accounting policies, the Company considers its policy regarding the allowance for loan losses to be its only critical accounting policy, because it requires management's most subjective and complex judgments. In addition, changes in economic conditions can have a significant impact on the allowance for loan losses and therefore the provision for loan losses and results of operations. The Company has developed appropriate policies and procedures for assessing the adequacy of the allowance for loan losses, recognizing that this process requires a number of assumptions and estimates with respect to its loan portfolio. The Company's assessments may be impacted in future periods by changes in economic conditions, the impact of regulatory examinations, and the discovery of information with respect to borrowers which is not known to management at the time of the issuance of the consolidated financial statements. For additional discussion concerning the Company's allowance for loan losses and related matters, see *Provision for Loan Losses* and *Allowance for Loan Losses*.

#### Liquidity and Capital Resources

1st State Bancorp has no business other than that of 1st State Bank and investing its assets. We believe that our current assets, consisting of invested cash and short-term investments, earnings on those assets and principal and interest payments on 1st State Bancorp's loan to the employee stock ownership plan, together with dividends that may be paid from 1st State Bank to 1st State Bancorp, will provide sufficient funds for its operations and liquidity needs; however, it is possible that 1st State Bancorp may need additional funds in the future. We cannot assure you, however, that 1st State Bancorp's sources of funds will be sufficient to satisfy its liquidity needs in the future. 1st State Bank is subject to certain regulatory limitations on the payment of dividends to 1st State Bancorp. For a discussion of these regulatory dividend limitations, see "Market Information."

At September 30, 2002, we had stockholders' equity of \$61.6 million, as compared to \$63.6 million at September 30, 2001. This decrease was primarily due to the purchase of \$6.4 million of treasury stock. We reported net income for the year ended September 30, 2002 of \$3.8 million, as compared to \$3.4 million and \$4.0 million for the years ended September 30, 2001 and 2000, respectively. At September 30, 2002 we had a Tier 1 risk-based capital to risk-weighted assets ratio of 24.9%, a Tier 1 leverage capital to average total assets ratio of 17.0% and a total risk-based capital to risk-weighted assets ratio of 26.2%. At September 30, 2002, we exceeded all regulatory minimum capital requirements.

At September 30, 2002, the Bank had stockholders' equity of \$53.5 million, as compared to \$56.5 million at September 30, 2001. At September 30, 2002 and 2001, the Bank had a Tier 1 risk-based capital to risk-weighted assets ratio of 21.8% and 24.1%, respectively. At September 30, 2002, the Bank had Tier 1 leverage capital, Tier 1 risk-based capital, and total risk-based capital of \$52.0 million, \$52.0 million and \$54.9 million, respectively, and was classified as a "well capitalized" institution pursuant to FDIC capital regulations.

Our primary sources of funds are deposits, principal and interest payments on loans, proceeds from the sale of loans, and to a lesser extent, advances from the FHLB of Atlanta. While maturities and scheduled amortization of loans are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and local competition.

Our primary investing activities have been the origination of loans and the purchase of investment securities. During the years ended September 30, 2002, 2001 and 2000, we had \$160.3 million, \$127.3 million and \$92.6 million, respectively, of loan originations. During the years ended September 30, 2002, 2001 and 2000, we purchased investment securities in the amounts of \$101.4 million, \$63.7 million and \$4.0 million, respectively. Our primary financing activities are the attraction of savings deposits.

FDIC policy requires that banks maintain an average daily balance of liquid assets (cash, certain time deposits, bankers' acceptances and specified United States government, state, or federal agency obligations) in an amount which it deems adequate to protect the safety and soundness of the bank. The FDIC currently has no specific level which it requires. Under the FDIC's calculation method, management calculated the Bank's liquidity ratio as 31.0% of total assets at September 30, 2002, which management believes is adequate.

North Carolina banks must maintain a reserve fund in an amount and/or ratio set by the Banking Commission to account for the level of liquidity necessary to assure the safety and soundness of the State banking system. As of September 30, 2002, the Bank's liquidity ratio was in excess of the level established by North Carolina regulations.

Our most liquid assets are cash and cash equivalents. The levels of these assets are dependent on our operating, financing, lending and investing activities during any given period. At September 30, 2002 and 2001, cash and cash equivalents totaled \$18.9 million and \$26.0 million, respectively. We have other sources of liquidity should we need additional funds. During the years ended September 30, 2002, 2001 and 2000, we sold loans totaling \$62.7 million, \$47.9 million and \$19.0 million, respectively. Additional sources of funds include FHLB of Atlanta advances. For more information regarding this strategy, see "-- Asset/Liability Management." At September 30, 2002 and 2001, we had \$20.0 million of FHLB of Atlanta advances outstanding. At September 30, 2002, we had additional credit availability of \$25.3 million from the FHLB of Atlanta. Other sources of liquidity include loans and investment securities designated as available for sale, which totaled \$6.8 million and \$78.6 million, respectively, at September 30, 2002.

We anticipate that we will have sufficient funds available to meet our current commitments. At September 30, 2002, we had \$1.4 million in commitments to originate new loans, \$56.2 million in unfunded commitments to extend credit under existing equity lines and commercial lines of credit and \$266,000 in standby letters of credit. At September 30, 2002, certificates of deposit which are scheduled to mature within one year totaled \$128.6 million. We believe that a significant portion of such deposits will remain with us.

On October 2, 2000, the Company paid a one-time special cash distribution of \$5.17 per share to its stockholders. The total amount of the distribution was \$17.0 million. The distribution was made to manage the Company's capital and enhance shareholder value. Returning capital to the stockholders reduced the Company's equity to asset ratio from 21.2% to 17.2%. The Company's equity to asset ratio at September 30, 2002 was 17.6%. The Company's capital level is sufficient to support future growth.

The Company has declared cash dividends per common share of \$0.08 for each of the quarters in fiscal 2002 and fiscal 2001. The Company's ability to pay dividends is dependent upon earnings. The Company's dividend payout ratios for the years ended September 30, 2002, 2001 and 2000 were 26.4%, 30.2% and 24.2%, respectively.

#### Asset/Liability Management

Net interest income, the primary component of our net income, is derived from the difference or "spread" between the yield on interest-earning assets and the cost of interest-bearing liabilities. We strive to achieve consistent net interest income and to reduce our exposure to changes in interest rates by matching the terms to repricing of our interest-sensitive assets and liabilities. The matching of our assets and liabilities may be analyzed

by examining the extent to which our assets and liabilities are interest rate sensitive and by monitoring the expected effects of interest rate changes on our net interest income. Factors beyond our control, such as market interest rates and competition, may also have an impact on our interest income and interest expense.

In the absence of any other factors, the overall yield or return associated with our earning assets generally will increase from existing levels when interest rates rise over an extended period of time, and conversely interest income will decrease when interest rates decrease. In general, interest expense will increase when interest rates rise over an extended period of time, and conversely interest expense will decrease when interest rates decrease. Therefore, by controlling the increases and decreases in interest income and interest expense which are brought about by changes in market interest rates, we can significantly influence our net interest income.

Our President reports to our board of directors on a regular basis on interest rate risk and trends, as well as liquidity and capital ratios and requirements. The board of directors reviews the maturities of our assets and liabilities and establishes policies and strategies designed to regulate our flow of funds and to coordinate the sources, uses and pricing of such funds. The first priority in structuring and pricing our assets and liabilities is to maintain an acceptable interest rate spread while reducing the net effects of changes in interest rates. Our management is responsible for administering the policies and determinations of the board of directors with respect to our asset and liability goals and strategies.

Our principal strategy in managing our interest rate risk has been to increase interest rate sensitive assets such as commercial loans, home equity loans and consumer loans. At September 30, 2002, we had \$72.1 million of commercial loans, \$24.9 million of home equity loans and \$7.1 million of consumer loans, which amounted to 30.2%, 10.4% and 3.0%, respectively, of our gross loan portfolio, as compared to \$56.9 million of commercial loans, \$22.2 million of home equity loans and \$6.6 million of consumer loans, respectively, at September 30, 2001, which amounted to 24.5%, 9.5% and 2.8%, respectively, of our gross loan portfolio at that date. In addition, at September 30, 2002, we had \$6.8 million of loans held for sale, and we had investment securities with an aggregate amortized cost of \$77.2 million and an aggregate fair value of \$78.6 million as available for sale. We are holding these loans and investment securities as available for sale so that they may be sold if needed for liquidity or asset and liability management purposes.

We also have shortened the average repricing period of our assets by retaining in our portfolio single-family residential mortgage loans only in cases where the loan carries an adjustable rate or the loan has an interest rate that is sufficient to compensate us for the risk of maintaining long-term, fixed-rate loans in our portfolio. During the past two years, we have sold a significant portion of our fixed-rate, single-family residential mortgage loans with terms of 15 years or more that we have originated, and at September 30, 2002, most of our single-family residential mortgage loans classified as held for investment were originated at least three years previously when market interest rates were higher. At September 30, 2002, we held approximately \$42.7 million and \$24.0 million of fixed-rate and adjustable-rate residential mortgage loans, respectively, which represented approximately 17.9% and 10.1%, respectively, of our gross loan portfolio. Depending on conditions existing at any given time, as part of our interest rate risk management strategy, we may continue to sell newly originated fixed-rate residential mortgage loans with original maturities of 15 years or more in the secondary market.

During 2002, short and long-term interest rates have fallen to their lowest levels in decades. Mortgage customers have sought long-term fixed rate loans which we have originated and sold to the secondary market. Most of our commercial originations have been floating rate prime based loans to take advantage of the lower prime rates. Our liquidity has increased from the volume of loan sales and the proceeds from investment securities being called. We have repriced all of our deposits to reflect the lower prevailing interest rates and have seen our cost of deposits decrease. These lower rates have triggered the rate floors that are present in many of our adjustable-rate and home equity loans which has helped to preserve our loan yield.

#### Market Risk

Market risk reflects the risk of economic loss resulting from adverse changes in market prices and interest rates. The risk of loss can be reflected in diminished current market values and/or reduced potential net interest income in future periods.

Our market risk arises primarily from interest rate risk inherent in our lending and deposit-taking activities. We do not maintain a trading account for any class of financial instrument nor do we engage in hedging activities or purchase derivative instruments. Furthermore, we are not subject to foreign currency exchange rate risk or commodity price risk.

We measure our interest rate risk by computing estimated changes in net interest income and the net portfolio value of cash flows from assets, liabilities and off-balance sheet items in the event of a range of assumed changes in market interest rates. These computations estimate the effect on our net interest income and net portfolio value of sudden and sustained 100 to 300 basis points (bp) increases and decreases in market interest rates. Our board of directors has adopted an interest rate risk policy which establishes maximum decreases in our estimated net interest income of 10%, 15% and 25% in the event of 100, 200 and 300 bp increases and 10%, 20% and 30% in the event of 100, 200 and 300 bp decreases in the market interest rates, respectively. Limits have also been established for changes in net portfolio value of decreases of 10%, 15% and 25% in the event of 100, 200 and 300 bp increases in market interest rates, respectively, and decreases of 10%, 15% and 20% in the event of 100, 200 and 300 bp decreases in market interest rates, respectively. The following table presents the projected change in net interest income and net portfolio value for the various rate shock levels at September 30, 2002.

Change	Ne	t Portfolio Vali	ue		Net Interest Income	
in Rates	\$ Amount (De	\$ Change ollars in thousa	% Change ands)	\$ Amount	\$ Change (Dollars in thousands)	% Change
+ 300 bp	\$ 63,139	\$ (4,654)	(6.9)%	\$ 16,108	\$ 3,063	23.5%
+ 200 bp	65,832	(1,961)	(2.9)	15,125	2,080	15.9
+ 100 bp	67,611	(182)	(0.3)	14,211	1,166	8.9
Base	67,793			13,045		
- 100 bp	66,835	(958)	(1.4)	11,799	(1,246)	(9.6)
- 200 bp	67,460	(333)	(0.5)	10,873	(2,172)	(16.7)
- 300 bp	70,800	3,007	4.4	10,298	(2,747)	(21.1)

The above table indicates that at September 30, 2002, in the event of sudden and sustained increases in prevailing market interest rates, we would expect our estimated net interest income to increase and our net portfolio value to decrease, and that in the event of sudden and sustained decreases in prevailing market interest rates, we would expect our estimated net interest income and net portfolio value to decrease, except that we would expect our net portfolio value to increase in the event of a sudden and sustained decrease in interest rates of 300 basis points. Our board of directors reviews our net interest income and net portfolio value position quarterly, and, if estimated changes in net interest income and net portfolio value are not within the targets established by the board, the board may direct management to adjust the asset and liability mix to bring interest rate risk within board approved targets. At September 30, 2002, our estimated changes in net interest income and net portfolio value were within the targets established by the board of directors.

Computations of prospective effects of hypothetical interest rate changes, such as the above computations, are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions we may undertake in response to changes in interest rates.

Certain shortcomings are inherent in the method of analysis presented in the above table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in differing degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate loans, have features which restrict changes in interest rates on a short-term basis and over the life of the asset. In addition, the proportion of adjustable-rate loans in our portfolio could decrease in future periods if market interest rates remain at or decrease below current levels due to refinancing activity. Further, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in the table. Also, borrowers may have difficulty in repaying their adjustable-rate debt if interest rates increase.

# Analysis of Net Interest Income

income is affected by the difference between the rates of interest earned on interest-earning assets and the rates paid on interest-bearing liabilities, known as "interest rate spread," Net interest income represents the difference between income derived from interest-earning assets and the interest expense on interest-bearing liabilities. Net interest and the relative volume of interest-earning assets and interest-bearing liabilities.

the average yield on assets and average cost of liabilities at the date and for the periods indicated. We derived yields and costs by dividing income or expense by the average The following table sets forth certain information relating to our consolidated statements of income for the years ended September 30, 2002, 2001 and 2000 and reflects balance of assets and liabilities, respectively, for the periods shown. Average balances are derived from daily balances.

				Year Ended	Year Ended September 30	0,			
		2002			2001			2000	
			Average			Average			Average
	Average		Yield/			Yield/	Average		Yield/
	Balance	Interest	Cost	Balance	Interest Cost	Cost	Balance	Interest	Cost
					(Dollars in th	nousands)			
Assets:									
Loans receivable (1)		\$ 14,532	6.63%	\$229,058	\$ 19,122	8.35%	\$219,381	\$ 18,500	8.43%
Investment securities (2)		5,290	5.55	76,728	4,695	6.12	90,133	5,509	6.11
Interest-bearing overnight deposits		240	1.82	15,617	763	4.89	12,401	775	6.25
Total interest-earning assets	327,547	20,062	6.12	321,403	24,580	7.65	321,915	24,784	7.70
Non-interest-earning assets (4)	21,716			23,462			19,999		
Total assets	\$ 349,263			\$344,865			\$341,914		
Liabilities and stockholders' equity:									
Interest-bearing checking	<del>69</del>	\$ 152	0.48	\$ 30,040	\$ 415	1.38	\$ 28,268	\$ 481	1.70
Money market investment accounts		359	1.36	21,185	208	3.77	15,470	644	4.16
Passbook and statement savings		414	1.50	26,580	597	2.25	26,654	631	2.37
Certificates of deposit		5,719	3.61	167,481	9,368	5.59	159,773	8,402	5.26
FHLB advances	21,811	1,129	5.18	20,521	1,128	5.50	25,467	1,438	5.65
Total interest-bearing liabilities	265,981	7,773	2.92	265,807	12,306	4.63	255,632	11,596	4.54
Non-interest-bearing liabilities	ı			17,867			13,826		
Total liabilities				283,674			269,458		
Stockholders' equity	64.949			61,191			72,456		
lotal liabilities and equity				3.344,802			2341,914		
Net interest income		\$ 12,289			\$ 12,274			\$ 13,188	
Interest rate spread			3.20%			3.02%			3.16%
Net interest margin (3)			3.75%			3.82%			4.10%
to average interest-bearing liabilities			123.15%			120.92%			125.93%

Includes nonaccrual loans and loans held for sale, net of discounts, fees and allowance for loan losses.

Includes FHLB of Atlanta stock.

Represents net interest income divided by the average balance of interest-earning assets. €88€

Due to immateriality, the interest income and yields related to certain tax exempt assets have not been adjusted to reflect a fully taxable equivalent yield.

#### Rate/Volume Analysis

The table below sets forth certain information regarding changes in our interest income and interest expense for the periods indicated. For each category of interest-earning asset and interest-bearing liability, we have provided information on changes attributable to:

- changes in volume, which are changes in average volume multiplied by the average rate for the previous period
- changes in rates, which are changes in average rate multiplied by the average volume for the previous period
- changes in rate-volume, which are changes in average rate multiplied by the changes in average volume and
- total change, which is the sum of the previous columns.

				ear Ended Se	ptember 30,			
	2002		'S.	2001	2001	vs		2000
		Increase (I Du	Decrease) le to			Increase (	Decrease) e to	
			Rate/	<del></del>			Rate/	
	<u>Volume</u>	Rate	<u>Volume</u>	<u>Total</u> (In thou	Volume sands)	Rate	Volume	Total
Interest income:								
Loans receivable (1)	\$ (834)	\$ (3,927)	\$ 171	\$ (4,590)	\$ 816	\$ (186)	\$ (8)	\$ 622
Investment securities (2)	1,136	(435)	(105)	596	(819)	6	(1)	(814)
Interest bearing overnight								
deposits	<u>(119</u> )	<u>(479)</u>	<u> 74</u>	(524)	201	<u>(169</u> )	(44)	(12)
Total interest-earning assets	<u> 183</u>	<u>(4,841</u> )	<u> 140</u>	<u>(4.518)</u>	<u>198</u>	<u>(349</u> )	<u>(53</u> )	(204)
Interest expense:								
Interest-bearing checking	24	(271)	(16)	(263)	30	(91)	(5)	(66)
Money market investment	•							
accounts	195	(509)	(125)	(439)	238	(61)	(23)	154
Passbook and statement savings	24	(199)	(8)	(183)	(2)	(32)		(34)
Certificates of deposit	(511)	(3,319)	181	(3,649)	405	535	26	966
FHLB advances	71	(66)	(4)	1	<u>(279)</u>	(38)	7	(310)
Total interest-bearing								
liabilities	<u>(197</u> )	(4,364)	28	(4,533)	<u>392</u>	313	5	<u>710</u>
Change in net interest income	\$_380	<u>\$ (477)</u>	<u>\$ 112</u>	<u>\$ 15</u>	<u>\$_(194</u> )	<u>\$_(662</u> )	<u>\$ (58)</u>	<u>\$ (914</u> )

<sup>(1)</sup> Includes nonaccrual loans and loans held for sale net of discounts, fees and allowance for loan losses.

<sup>(2)</sup> Includes FHLB of Atlanta stock.

#### Commitments, Contingencies and Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk including commitments to extend credit under existing lines of credit and commitments to sell loans. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

Off-balance sheet financial instruments whose contract amounts represent credit and interest rate risk are summarized as follows:

	September 30, 2002	September 30, 2001
	(In thou	ısands)
Commitments to originate new loans	\$1,435	\$ 9,119
Commitments to originate new loans held for sale		241
Unfunded commitments to extend credit under existing		
equity line and commercial lines of credit	56,200	56,907
Commercial letters of credit	266	256
Commitments to sell loans held for sale	16,371	2,157

The Company does not have any special purpose entities or other similar forms of off-balance sheet financing arrangements.

Commitments to originate new loans or to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Loan commitments generally expire within 30 to 45 days. Most equity line commitments are for a term of 15 years, and commercial lines of credit are generally renewable on an annual basis. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amounts of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower.

Commitments to sell loans held for sale are agreements to sell loans to a third party at an agreed upon price. At September 30, 2002, the aggregate fair value of these commitments exceeded the book value of the loans to be sold.

#### **Contractual Obligations**

As of September 30, 2002

obligations

	Less than  1 year	1-3 years	4-5 years	Over 5 years	Total
Deposits Long-term borrowings Lease obligations	\$ 225,176  19	\$ 26,004  38	\$ 9,487  42	\$ 20,000 47	\$260,667 20,000 <u>146</u>
Total contractual cash					

\$ 26,042

\$ 225,195

Payments due by period (Dollars in thousands)

<u>\$ 9,529</u>

\$20,047

\$ 280,813

#### **Asset Quality**

At September 30, 2002, the Company had approximately \$4.4 million in non-performing assets (nonaccrual loans and real estate owned) or 1.25% of total assets. At September 30, 2001, non-performing assets were \$2.9 million or 0.85% of total assets. The increase in nonperforming assets was primarily in nonaccrual loans, which increased from \$878,000 at September 30, 2001, to \$4.2 million at September 20, 2002. This increase did not have a significant impact on the provision for loan losses in that the added nonaccrual loans are well-collateralized, and had been considered by management in previous periods in estimating the allowance for loan losses as their credit grades were downgraded. Since these nonaccrual loans are concentrated primarily in two unrelated commercial loans, management does not consider this trend to be an indicator of a further decline in the entire portfolio, and thus requiring further provisions for loan losses. Nonperforming assets were positively impacted by a decline in other real estate, from \$2.0 million at September 30, 2001 to \$183,000 at September 30, 2002, primarily due to the sale of a parcel of other real estate during fiscal 2002.

At September 30, 2002 and 2001, impaired loans totaled \$3.7 million and \$2.5 million, respectively, as defined by Statement of Financial Accounting Standards No. 114, "Accounting by Creditors for Impairment of a Loan, as amended." The impaired loans at September 30, 2002 result from the same two unrelated commercial loan customers, both of which have loans secured by commercial real estate and business assets in Alamance County. At September 30, 2001, the impaired loans resulted from real estate loans secured by commercial real estate in Alamance County owned by two unrelated commercial loan customers. At September 30, 2002, \$3.7 million of the impaired loans are on non-accrual status, and their related reserve for loan losses totaled \$163,000. At September 30, 2001, \$433,000 of impaired loans were on nonaccrual status, and their related reserve for loan losses totaled \$45,000. The average carrying value of impaired loans was \$3.5 million and \$1.8 million during the years ended September 30, 2002 and 2001, respectively. Interest income of \$187,000 and \$38,000 has been recorded on impaired loans in the years ended September 30, 2002 and 2001, respectively.

The Bank's net chargeoffs for the years ended September 30, 2002 and 2001 were \$120,000 and \$164,000, respectively. The Bank's allowance for loan losses was \$3.7 million at September 30, 2002 and \$3.6 million at September 30, 2001. As a result of our continued shift toward commercial, construction, consumer and home equity loans, the recent decrease in residential mortgage loans, the increase in non-performing loans as a percentage of total loans as well as the continued decline in the local and regional economy, the ratio of the allowance for loan losses to total loans, net of loans in process and deferred loan fees increased to 1.67% at September 30, 2002 compared to 1.60% at September 30, 2001.

The following table presents an analysis of our nonperforming assets:

	At Santambar 20	At Santombor 20
	September 30, <u>2002</u>	September 30 <u>2001</u>
Nonperforming loans: Nonaccrual loans	\$ 4,204	\$ 878
Loans 90 days past due and accruing		φ 070 
Restructured loans	••	
Total nonperforming loans Other real estate		878 1,981
Total nonperforming assets	\$ 4,387	<u>\$ 2,859</u>
Nonperforming loans to loans receivable, net Nonperforming assets as a percentage of loans	1.91%	0.39%
and other real estate owned		1.27 0.85
Nonperforming assets to total assets	1.23	0.65

Regulations require that we classify our assets on a regular basis. There are three classifications for problem assets: substandard, doubtful and loss. We regularly review our assets to determine whether any assets require classification or re-classification. At September 30, 2002, we had \$5.1 million in classified assets consisting of \$4.9 million in substandard loans and \$183,000 in real estate owned. At September 30, 2001, we had \$3.6 million in substandard assets consisting of \$1.6 million in loans and \$2.0 million in real estate owned.

In addition to regulatory classifications, we also classify as "special mention" and "watch" assets that are currently performing in accordance with their contractual terms but may become classified or nonperforming assets in the future. At September 30, 2002, we have identified approximately \$723,000 in assets classified as special mention and \$32.4 million as watch.

#### Comparison of Financial Condition at September 30, 2002 and 2001

Total Assets. Total assets increased by \$13.7 million or 4.1%, from \$336.8 million at September 30, 2001 to \$350.5 million at September 30, 2002. The increase in assets was due primarily to an increase in investment securities available for sale which was partially offset by a decrease in cash and cash equivalents. Asset growth was funded primarily by an increase in deposits.

Cash and Cash Equivalents. Cash and cash equivalents decreased \$7.1 million, or 27.3% from \$26.0 million at September 30, 2001 to \$18.9 million at September 30, 2002. Because of the relatively low interest rates on overnight funds, excess cash was invested in short term agency securities to increase our yield on these funds. The Company adopted a 10% stock repurchase program on August 20, 2002, and 280,925 treasury shares at a cost of \$6.4 million had been purchased by September 30, 2002.

Loans Receivable. Net loans receivable decreased \$2.3 million, or 1.0%, from \$222.3 million at September 30, 2001 to \$220.0 million at September 30, 2002. Loans held for sale increased \$3.5 million from \$3.3 million at September 30, 2001 to \$6.8 million at September 30, 2002. The declining interest rate environment during the year ended September 30, 2002 resulted in record levels of mortgage originations, loan sales and mortgage prepayments. The attractive mortgage rate environment encouraged many borrowers to take advantage of the low rates to refinance their existing mortgage loans at a lower interest rate. We sold these longer term, lower rate mortgage loans to limit our interest rate risk. The decrease in the loans held for sale resulted from timing differences in the funding of loan sales. Sales of fixed rate mortgage loans totaled \$62.7 million during the year ended September 30, 2002 compared to \$47.9 million for the year ended September 30, 2001. The mix of the loan portfolio also continued to shift during 2002 as the Company continued its focus on commercial loans, while selling any longer-term residential mortgage loans. At September 30, 2002 and 2001, commercial loans as a percentage of total loans were 32.2% and 25.2%, respectively, whereas residential mortgage loans as a percentage of total loans were 29.8% and 38.5%, respectively.

Allowance for Loan Losses. The Company has an allowance for loan losses model which considers several factors including: changes in the balance of loans, changes in credit grades of loans, changes in the mix of the loan portfolio, historical charge-offs and recoveries, changes in impaired loan valuation allowances as well as other subjective factors such as economic conditions, loan concentrations and operational risks.

The allowance for loan losses at September 30, 2002 and 2001 was \$3.7 million and \$3.6 million, respectively, which we think is adequate to absorb probable losses in the loan portfolio. As a result of our continued shift toward higher risk commercial, construction, consumer and home equity loans as well as the decline in the local and regional economy, the ratio of the allowance for the loan losses to total loans, net of loans in process and deferred loan fees, increased to 1.67% at September 30, 2002 compared to 1.60% at September 30, 2001. While management uses the best information available to make evaluations, future adjustments to the allowance may be necessary based on changes in economic and other conditions. Additionally, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the recognition of adjustments to the allowance for loan losses based on their judgments of information available to them at the time of their examinations. Refer also to our discussion of related matters in Asset Quality and Provision for Loan Losses.

Investment Securities. Investment securities available for sale increased \$23.1 million from \$55.5 million at September 30, 2001 to \$78.6 million at September 30, 2002. Investment securities held to maturity decreased \$1.1 million from \$12.2 million at September 30, 2001 to \$11.1 million at September 30, 2002. As interest rates decreased during 2002, many of the Company's callable investment securities were called by the issuers. During the year ended September 30, 2002, \$7.0 million of investment securities held to maturity and \$73.0 million of investment securities available for sale were called, matured or sold. During this same time period, we purchased \$6.0 million of investment securities held to maturity and \$95.4 million of investment securities available for sale. Additions to the investment portfolio are dependent upon investable funds that are not needed to satisfy loan demand. We classified most of the investments purchased during the year ended September 30, 2002 as available for sale to give the Company more flexibility for possible sales of securities for liquidity purposes in the future.

Deposits. Total deposits increased by \$12.3 million, or 5.0%, from \$248.4 million at September 30, 2001 to \$260.7 million at September 30, 2002. Certificates of deposit at September 30, 2002 totaled \$164.1 million or 62.9% of deposits. At September 30, 2001, certificates of deposit totaled \$159.7 million or 64.3% of total deposits. We continue to emphasize transaction and savings accounts which generally carry lower interest rates than certificates of deposit. Transaction and savings accounts increased \$7.9 million during the year ended September 30, 2002.

Stockholders' Equity. Stockholders' equity decreased by \$2.0 million, or 3.1% from \$63.6 million at September 30, 2001 to \$61.6 million at September 30, 2002. Stockholders' equity increased as a result of net income of \$3.8 million, \$518,000 associated with vesting of MRP shares, \$669,000 from the allocation of ESOP shares, and \$317,000 from an increase in accumulated other comprehensive income. These increases were more than offset by \$948,000 in cash dividends paid to stockholders and \$6.4 million from the purchase of treasury shares.

#### Comparison of Operating Results for the Years Ended September 30, 2002 and 2001

Local, regional and national economic conditions have an impact on our results of operations, primarily in our provision for loan losses, net interest income and other income. Most of our customers are small businesses in our immediate market area that are more vulnerable to changes in the economy than larger, more diversified companies whose revenues are supported by customers in a variety of locations. In addition, our customer base includes textile companies that are continuing to feel the negative impact of the NAFTA legislation and the downturn in our local and regional economy during recent years. These conditions impact our provision for loan losses, in that the Company can experience an increase in net charge-offs arising from non-performance by its borrowers. In addition, management's subjective assessment of local and regional economic conditions prepared in connection with the preparation of the allowance for loan losses model can indicate that additional provisions are necessary for declines in economic conditions. In response to declining economic conditions on a national level, the Federal Reserve has also lowered interest rates in recent years to stimulate the economy. Such changes in interest rates impact our net interest income. As previously discussed, during periods of declining interest rates, our net interest income is expected to decrease, whereas during periods of increasing interest rates, our net interest income is expected to increase. Our other income is also impacted by decreases in interest rates in that many borrowers refinance their mortgages during such times, resulting in increased mortgage banking income. These increases are not expected to recur in future periods to the extent interest rates stabilize or increase.

Net Income. We had \$3.8 million of net income for the year ended September 30, 2002 compared to \$3.4 million of net income for the year ended September 30, 2001 representing an increase of \$400,000, or 11.8%. Basic and diluted earnings per share were \$1.25 and \$1.21, respectively, for the year ended September 30, 2002 compared to basic and diluted earnings per share of \$1.12 and \$1.06, respectively, for the year ended September 30, 2001. The increase in net income resulted primarily from increased other income and decreased operating expenses which were offset partially by increased income taxes.

Net Interest Income. Net interest income was \$12.3 million for each of the years ended September 30, 2002 and 2001. During the year ended September 30, 2002, average net interest-earning assets increased by \$6.0 million from \$55.6 million at September 30, 2001 to \$61.6 million at September 30, 2002. The average balance of interest-earning assets increased by \$6.1 million, or 1.9%, from \$321.4 million for the year ended September 30, 2001 to \$327.5 million for the year ended September 30, 2002. The average balances of loans receivable and

interest-bearing overnight deposits decreased but were more than offset by an increase in investment securities. In addition, the average balance of interest-bearing liabilities increased by \$200,000 from \$265.8 million for the year ended September 30, 2001 to \$266.0 million for the year ended September 30, 2002 primarily due to an increase in the average balance of FHLB advances which was partially offset by a decrease in deposits. Net interest income was improved by an increase in our interest rate spread from 3.02% for the year ended September 30, 2001 to 3.20% for the year ended September 30, 2002.

Interest Income. Total interest income was \$20.1 million for the year ended September 30, 2002, as compared to \$24.6 million for the year ended September 30, 2001, representing a decrease of \$4.5 million, or 18.3%. This decrease was attributable to the 153 basis point decrease in the average yield on interest-earning assets which was partially offset by a \$6.1 million increase in the average balance of interest-earning assets during the year.

Interest on loans receivable decreased by \$4.6 million, or 24.1%, from \$19.1 million for the year ended September 30, 2001 to \$14.5 million for the year ended September 30, 2002. The average yield on loans receivable decreased 172 basis points from 8.35% for the year ended September 30, 2001 to 6.63% for the year ended September 30, 2002. The decrease resulted primarily from the decrease in the average prime interest rate from 8.01% for the year ended September 30, 2001 to 4.86% for the year ended September 30, 2002. The average balance of loans receivable for the year September 30, 2002 decreased by \$10.0 million, or 4.4%, from \$229.1 million for the year ended September 30, 2001 to \$219.1 million for the year ended September 30, 2002 despite increases in loan originations. In response to lower market interest rates, we sold a higher percentage of single family residential loans and many of our loan customers refinanced their existing loans.

Interest on investment securities increased by \$600,000, or 12.8%, from \$4.7 million for the year ended September 30, 2001 to \$5.3 million for the year ended September 30, 2002. The increase was attributable to a \$18.6 million, or 24.3%, increase in the average balance of investment securities from \$76.7 million for the year ended September 30, 2002. Offsetting the increased average balances of investment securities was a 57 basis point decrease in the average yield on investment securities due to falling market interest rates during the year ended September 30, 2002. The average yield on investment securities decreased from 6.12% for the year ended September 30, 2001 to 5.55% for the year ended September 30, 2002. As rates declined, a higher than normal level of our investment securities were called by the issuers and we were faced with lower reinvestment rates.

Interest on interest-bearing overnight deposits decreased by \$523,000 from \$763,000 for the year ended September 30, 2001 to \$240,000 for the year ended September 30, 2002. The decrease resulted from a \$2.4 million decrease in the average balance of interest-bearing overnight deposits from \$15.6 million for the year ended September 30, 2001 to \$13.2 million for the year ended September 30, 2002 as well as a 307 basis point decrease in the yield on interest-bearing overnight deposits.

Interest Expense. Total interest expense was \$7.8 million for the year ended September 30, 2002, as compared with \$12.3 million for the year ended September 30, 2001, representing a decrease of \$4.5 million, or 36.6%. This decrease was due primarily to a 171 basis point decrease in the average cost of funds. Average interest-bearing liabilities increased \$200,000 from \$265.8 million for the year ended September 30, 2001 to \$266.0 million for the year ended September 30, 2002.

Interest on deposits decreased by \$4.6 million, or 41.1%, from \$11.2 million for the year ended September 30, 2001 to \$6.6 million for the year ended September 30, 2002. The decrease was attributable to a 184 basis point decrease in the average cost of deposits. As market interest rates decreased we lowered the interest rates on our deposit products. Average deposits decreased \$1.1 million from \$245.3 million for the year ended September 30, 2001 to \$244.2 million for the year ended September 30, 2002. The average balances of transaction and savings accounts increased \$8.0 million from \$77.8 million for the year ended September 30, 2001 to \$85.8 million for the year ended September 30, 2002. Offsetting the increased average balance of transaction and savings accounts was a \$9.2 million decrease in the average balance of certificates of deposit from \$167.5 million for the year ended September 30, 2001 to \$158.3 million for the year ended September 30, 2002.

Interest expense on borrowings was \$1.1 million for each of the years ended September 30, 2002 and 2001. Average borrowings increased \$1.3 million from \$20.5 million for the year ended September 30, 2001 to \$21.8 million for the year ended September 30, 2002. Offsetting this volume increase was a decrease of 32 basis points in the average cost of borrowed money. Outstanding for both years was a long-term fixed rate advance of \$20 million from the FHLB Atlanta. During the year ended September 30, 2002, we used short-term variable rate borrowings on an as needed basis. As a result of these additional borrowings, the average cost of borrowed money decreased.

Provision for Loan Losses. We charge provisions for loan losses to earnings to maintain the total allowance for loan losses at a level we consider adequate to provide for probable loan losses, based on existing loan levels and types of loans outstanding, nonperforming loans, prior loss experience, general economic conditions and other factors. As discussed in the section Allowance for loan losses, we estimate the allowance using an allowance for loan losses model which takes into considerations all of these factors. Our policies require the review of assets on a regular basis, and we assign risk grades to loans based on the relative risk of the credit, considering such factors as repayment experience, value of collateral, guarantors, etc. Our credit management systems have resulted in low loss experience; however, there can be no assurances that such experience will continue. We believe we use the best information available to make a determination with respect to the allowance for loan losses, recognizing that future adjustments may be necessary depending upon a change in economic conditions. The provision for loan losses was \$240,000, charge-offs were \$121,000 and recoveries were \$1,000 for the year ended September 30, 2002 compared with a provision of \$240,000, charge-offs of \$168,000 and recoveries of \$4,000 for the year ended September 30, 2001. Nonperforming loans at September 30, 2002 and 2001 were \$4.2 million and \$878,000 respectively. The increase in non-performing loans resulted from two unrelated, unique credits which are not necessarily indicative of the credit quality of the entire portfolio. There was no significant impact on the provision as these loans are well secured by property and equipment. The provision for the year ended September 30, 2002 was positively impacted by the decrease in charge-offs which was offset by the shift in the loan portfolio to commercial loans which receive higher allocations in the allowance for loan losses model. The Company made no significant changes to the allowance for loan losses methodology during the period which impacted the provision for loan losses.

During the year ended September 30, 2002 commercial, construction and home equity loans continued to increase as well as the percentages of these loans to the total portfolio. Although these loans normally have a relatively short maturity management believes that there is greater risk inherent in these loans than the typical one-to-four family residential mortgage loan. Therefore, management assigns these types of loans a higher risk weighting in the analysis of the loan loss reserve. The commercial loans that have been originated are loans made to businesses to either produce a product, sell a product or provide a service. Many of these loans are asset-based loans which are loans where repayment is based primarily on the cash flow from operations and secondarily on, the liquidation of assets such as inventory and accounts receivable.

Other Income. Total other income was \$2.8 million for the year ended September 30, 2002, as compared to \$2.4 million for the year ended September 30, 2001, representing an increase of \$400,000, or 16.7%. As interest rates decreased during the year ended September 30, 2002, mortgage loan volumes increased sharply, and mortgage banking income, net increased \$265,000, or 30.9% over the prior year. We continued to sell the long-term fixed-rate mortgage loans that were originated. During the years ended September 30, 2002 and 2001, we sold \$62.7 million and \$47.9 million of mortgage loans and recorded net mortgage banking income of \$1.1 million and \$859,000, respectively. Customer service fees on loan and deposit accounts increased by \$198,000, or 27.8%, from \$711,000 for the year ended September 30, 2001 to \$909,000 for the year ended September 30, 2002. This increase results from growth in the number of underlying accounts during the year. Commissions from sales of annuities and mutual funds decreased \$148,000, or 24.7%, from \$598,000 for the year ended September 30, 2001 to \$450,000 for the year ended September 30, 2002. The decrease is the result of decreased sales of annuity and mutual funds. Sales of annuities and mutual funds totaled \$8.4 million for the year ended September 30, 2002 compared with sales of \$10.7 million for the year ended September 30, 2001 to \$47,000 for the year ended September 30, 2002.

Operating Expenses. Total operating expenses decreased by \$400,000, or 4.3%, from \$9.2 million for the year ended September 30, 2001 to \$8.8 million for the year ended September 30, 2002. Compensation and related benefits decreased by \$200,000, or 3.2%, from \$6.2 million for the year ended September 30, 2001 to \$6.0 million for the year ended September 30, 2002. Of this decrease \$335,000 was related to lower MRP expense for the year ended September 30, 2002, as the final vesting date for the MRPs was June 6, 2002. This decrease was partially

offset by an increase in expense attributable to normal salary increases and increased cost of employee benefits. The Company recognized income from real estate operations of \$55,000 for the year ended September 30, 2002 compared to expense of \$71,000 for the year ended September 30, 2001. During fiscal 2001, the expenses incurred to own and operate the other real estate owned exceeded the rents collected. During fiscal 2002, the occupancy rate on the other real estate owned improved and the net rents collected exceeded the operating expenses. Other operating expenses decreased \$100,000, or 5.9%, from \$1.7 million for the year ended September 30, 2001 to \$1.6 million for the year ended September 30, 2002. In September 2001, we opened our seventh branch and in January 2000, we implemented imaged statements. These events produced initial first year expenses during fiscal 2001 that did not recur in fiscal 2002.

Income Taxes. Income tax expense was \$2.2 million for the year ended September 30, 2002 compared to \$1.8 million for the year ended September 30, 2001. The increase was the result of an increase in pretax income and an increase in our effective tax rate. Our effective tax rate was 36.2% for the year ended September 30, 2002 and 35.2% for the year ended September 30, 2001. The increase in the effective tax rate in 2002 was primarily due to an increase in non-deductible expenses over the prior year.

#### Comparison of Operating Results for the Years Ended September 30, 2001 and 2000

Net Income. We had \$3.4 million of net income for the year ended September 30, 2001 compared to \$4.0 million of net income for the year ended September 30, 2000 representing a decrease of \$600,000, or 15.0%. During the year ended September 30, 2001, lower net income resulted from a \$1.0 million decrease in net interest income and a \$800,000 increase in operating expenses which were partially offset by an increase in other income of \$900,000 and decreased income tax expense of \$300,000.

Net Interest Income. Net interest income was \$12.3 million for the year ended September 30, 2001, as compared to \$13.2 million for the year ended September 30, 2000, representing a decrease of \$900,000, or 6.8%. During the year ended September 30, 2001, average net interest-earning assets decreased by \$10.7 million from \$66.3 million at September 30, 2000 to \$55.6 million at September 30, 2001. The decrease in net earning assets resulted primarily from the \$17.0 million return of capital dividend which was paid to stockholders on October 2, 2000. The average balance of interest-earning assets decreased by \$500,000, or 0.2%, from \$321.9 million for the year ended September 30, 2000 to \$321.4 million for the year ended September 30, 2001. The average balances of loans and interest-bearing overnight deposits increased but were more than offset by a decrease in investment securities. In addition, the average balance of interest-bearing liabilities increased by \$10.2 million, or 4.0%, from \$255.6 million for the year ended September 30, 2000 to \$265.8 million for the year ended September 30, 2001 primarily due to an increase in the average balance of deposits which was partially offset by a decrease in FHLB advances. Net interest income was diminished by a decrease in our interest rate spread from 3.16% for the year ended September 30, 2000 to 3.02% for the year ended September 30, 2001. During the year ended September 30, 2001, the Federal Reserve dropped interest rates eight times, and the prime interest rate decreased 350 basis points from 9.50% on September 30, 2000 to 6.00% on September 20, 2001. The average prime rate for the year ended September 30, 2001 was 8.01%, a decrease of 0.94% from 8.95%, the average for the year ended September 30, 2000. These interest rate decreases caused a greater reduction in the average yield which we earned on loans and interest-bearing deposits than in the average rates we paid on deposits and borrowed money during the year ended September 30, 2001.

Interest Income. Total interest income was \$24.6 million for the year ended September 30, 2001, as compared to \$24.8 million for the year ended September 30, 2000, representing a decrease of \$200,000, or 0.8%. This decrease was attributable to the 5 basis point decrease in the average yield on interest-earning assets and a \$500,000 decrease in the average balance of interest-earning assets during the year.

Interest on loans receivable increased by \$600,000, or 3.2%, from \$18.5 million for the year ended September 30, 2000 to \$19.1 million for the year ended September 30, 2001. The average yield on loans receivable decreased 8 basis points from 8.43% for the year ended September 30, 2000 to 8.35% for the year ended September 30, 2001. The decrease resulted primarily from the eight decreases in the prime rate during the year. The average balance of loans receivable for the year September 30, 2001 increased by \$9.7 million, or 4.4%, from \$219.4 million for the year ended September 30, 2001. We were successful in growing commercial loans this year. At September 30, 2001, commercial loans totaled \$56.9 million

and accounted for 24.5% of the total loan portfolio compared to outstanding balances of \$42.9 million at September 30, 2000 which accounted for 18.1% of the total loan portfolio. One-to-four residential loans decreased \$11.1 million, or 11.3% from \$98.0 million at September 30, 2000 to \$86.9 million at September 30, 2001. The percentage of one-to four family mortgage loans to total loans decreased from 41.3% at September 30, 2000 to 37.3% at September 30, 2001. The lower rate environment has increased mortgage originations which has resulted in more loan sales.

Interest on investment securities decreased by \$800,000, or 14.5%, from \$5.5 million for the year ended September 30, 2000 to \$4.7 million for the year ended September 30, 2001. The decrease was attributable to a \$13.4 million, or 14.9%, decrease in the average balance of investment securities from \$90.1 million for the year ended September 30, 2000 to \$76.7 million for the year ended September 30, 2001. The average yield on investment securities increased from 6.11% for the year ended September 30, 2000 to 6.12% for the year ended September 30, 2001.

Interest on interest-bearing overnight deposits was \$800,000 for each of the years ended September 30, 2001 and 2000. The average balance of interest-bearing deposits increased \$3.2 million, or 25.8%, from \$12.4 million for the year ended September 30, 2000 to \$15.6 million for the year ended September 30, 2001. The volume increase was offset by a decrease of 136 basis points in the yield on interest-bearing overnight deposits.

Interest Expense. Total interest expense was \$12.3 million for the year ended September 30, 2001, as compared with \$11.6 million for the year ended September 30, 2000, representing an increase of \$700,000, or 6.0%. Such increase was due primarily to a \$10.2 million increase in average interest-bearing liabilities and a 9 basis point increase in the average cost of funds. Average interest-bearing liabilities increased from \$255.6 million for the year ended September 30, 2000 to \$265.8 million for the year ended September 30, 2001.

Interest on deposits increased by \$1.0 million, or 9.8%, from \$10.2 million for the year ended September 30, 2000 to \$11.2 million for the year ended September 30, 2001. The increase was attributable to a \$15.1 million increase in average deposits and a 15 basis point increase in the average cost of deposits. The Bank opened its seventh branch on September 27, 2000. To market the new branch we offered a time deposit promotion during the quarter ended December 31, 2000 which attracted funds at premium rates during this promotion and increased the Company's cost of deposits.

Interest expense on borrowings decreased \$300,000, or 21.4%, from \$1.4 million for the year ended September 30, 2000 to \$1.1 million for the year ended September 30, 2001. The decrease was due to a \$5.0 million, or 19.6%, decrease in average borrowings from \$25.5 million for the year ended September 30, 2000 to \$20.5 million for the year ended September 30, 2001 and a decrease of 15 basis points in the average cost of borrowed money. Outstanding for both years was a long-term fixed rate advance of \$20 million from the FHLB Atlanta.

Provision for Loan Losses. The provision for loan losses was \$240,000, charge-offs were \$168,000 and recoveries were \$4,000 for the year ended September 30, 2001 compared with a provision of \$240,000, charge-offs of \$164,000 and recoveries of \$6,000 for the year ended September 30, 2000. Nonperforming loans at September 30, 2001 and 2000 were \$878,000 and \$2.9 million, respectively. The decrease in non-performing loans resulted from a \$2.0 million increase in other real estate owned.

The allowance for loan losses at September 30, 2001 and September 30, 2000 was \$3.6 million and \$3.5 million, respectively. As a result of our continued shift toward higher risk commercial, consumer and home equity loans as well as the decline in the local and regional economy, the ratio of the allowance for the loan losses to total loans increased to 1.60% at September 30, 2001 compared to 1.56% at September 30, 2000.

Other Income. Total other income was \$2.4 million for the year ended September 30, 2001, as compared to \$1.6 million for the year ended September 30, 2000, representing an increase of \$800,000, or 50.0%. As interest rates decreased during the year ended September 30, 2001, mortgage loan volumes increased sharply, and mortgage banking income, net increased \$724,000, or 536.3% over the prior year. We continued to sell the long-term fixed-rate mortgage loans that were originated. During the years ended September 30, 2001 and 2000, we sold \$47.9 million and \$18.7 million of mortgage loans and recorded net mortgage banking income of \$859,000 and \$135,000, respectively. Customer service fees on loan and deposit accounts increased by \$142,000, or 25.0%, from \$569,000

for the year ended September 30, 2000 to \$711,000 for the year ended September 30, 2001. This increase resulted from growth in the number of transaction accounts and fee pricing adjustments during the year.

Operating Expenses. Total operating expenses increased by \$800,000, or 9.5%, from \$8.4 million for the year ended September 30, 2000 to \$9.2 million for the year ended September 30, 2001. Compensation and related benefits increased by \$300,000, or 5.1%, from \$5.9 million for the year ended September 30, 2000 to \$6.2 million for the year ended September 30, 2001, due to an increase in expense attributable to normal salary increases and an increase in the number of employees. Occupancy and equipment expense increased \$300,000, or 30.0% from \$1.0 million for the year ended September 30, 2000 to \$1.3 million for the year ended September 30, 2001. Most of this increase was additional depreciation expense for the new branch and imaging hardware and software which was not present in the prior year. Real estate operations, net expense was \$71,000 for the year ended September 30, 2001. These expenses were incurred to own and operate the other real estate owned that was acquired through foreclosure during the year. In the year ended September 30, 2000, the Company had recognized a net gain on the sale of other real estate owned of \$149,000. Other operating expenses increased \$200,000, or 13.3%, from \$1.5 million for the year ended September 30, 2000 to \$1.7 million for the year ended September 30, 2001. These increased expenses are generally attributable to the growth of the Company including the operating expenses associated with the Bank's seventh branch which opened on September 27, 2000.

Income Taxes. Income tax expense was \$1.8 million for the year ended September 30, 2001 compared to \$2.1 million for the year ended September 30, 2000. The decrease was primarily the result of a decrease in pretax income. Our effective tax rate was 35.2% for the year ended September 30, 2001 and 34.9% for the year ended September 30, 2000. The higher effective tax rate in 2001 reflects the lower tax exempt earnings in 2001 compared to 2000.

#### Impact of Inflation and Changing Prices

Our financial statements and the accompanying notes have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

#### **Accounting Matters**

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 141 (SFAS No. 141), "Business Combinations", and Statement of Financial Accounting Standards No. 142 (SFAS No. 142), "Goodwill and Other Intangible Assets". SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS No. 141 also specifies criteria which must be met for intangible assets acquired in a purchase method business combination to be recognized and reported apart from goodwill. SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead tested for impairment at least annually in accordance with the provisions of SFAS No. 142. SFAS No. 142 also requires that identifiable intangible assets with definite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with Statement 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of". The adoption of SFAS No. 141 and SFAS No. 142 did not have a material effect on the Company's consolidated financial statements other than providing enhanced disclosures for mortgage servicing rights. For the periods presented herein, the Company had no goodwill and had no intangible assets related to deposit and branch purchase acquisitions.

On October 3, 2001, the FASB issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS No. 144), which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While SFAS No. 144 supercedes SFAS No. 121 (Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of), it retains many of the fundamental provisions of SFAS No. 121. SFAS No. 144 also supersedes the accounting and reporting provisions of FASB Opinion No. 30 (Reporting the Results of Operations - Reporting the Effects of Disposal of a

Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions) for the disposal of a segment of a business. However, it retains the requirement in Opinion No. 30 to report separately discontinued operations and extends the reporting to a component of an entity that either has been disposed of (by sale, abandonment, or in a distribution to owners) or is classified as held for sale. By broadening the presentation of discontinued operations to include more disposal transactions, the FASB has enhanced management's ability to provide information that helps financial statement users to assess the effects of disposal transactions on the ongoing operations of an entity. The provisions of SFAS No. 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years. Adoption of SFAS No. 144 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2002, the FASB issued Statement of Financial Accounting Standards No. 146 (SFAS No. 146), "Accounting for Costs Associated with Exit or Disposal Activities," which addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)," This Statement applies to costs associated with an exit activity that does not involve an entity newly acquired in a business combination or with a disposal activity covered by SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." Those costs include, but are not limited to, the following: a) termination benefits provided to current employees that are involuntarily terminated under the terms of a benefit arrangement that, in substance, is not an ongoing benefit arrangement or an individual deferred compensation contract (hereinafter referred to as one-time termination benefits), b) costs to terminate a contract that is not a capital lease and c) costs to consolidate facilities or relocate employees. This Statement does not apply to costs associated with the retirement of a long-lived asset covered by FASB Statement No. 143, "Accounting for Asset Retirement Obligations." A liability for a cost associated with an exit or disposal activity shall be recognized and measured initially at its fair value in the period in which the liability is incurred. A liability for a cost associated with an exit or disposal activity is incurred when the definition of a liability is met. The provisions of this Statement are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. This statement will impact the Company to the extent it engages in exit or disposal activities in future periods.

In September 2002, the FASB issued Statement of Financial Accounting Standards No. 147 (SFAS No. 147), "Accounting for Certain Financial Institutions", which brings all business combinations involving financial institutions, except mutual financial institutions, into the scope of Statement 141, "Business Combinations". SFAS No. 147 requires that all acquisitions of financial institutions that meet the definition of a business, including acquisitions of part of a financial institution that meet the definition of a business, must be accounted for in accordance with SFAS No. 141 and the related intangibles accounted for in accordance with SFAS No. 142. SFAS No. 147 removes such acquisitions from the scope of Statement 72 (SFAS No. 72, "Accounting for Certain Acquisitions of Banking or Thrift Institutions", which was adopted in February 1983 to address financial institutions acquisitions during a period when many of such acquisitions involved "troubled" institutions. SFAS No. 147 also amends SFAS No. 144 to include in its scope long-term customer relationship intangibles of financial institutions. SFAS No. 147 is generally effective immediately and provides guidance with respect to amortization and impairment of intangibles recognized in connection with acquisitions previously within the scope of SFAS No. 72. Adoption of SFAS No. 147 will not impact the Company as the Company has no goodwill and no intangible assets related to deposit and branch acquisitions.

In November 2002, the FASB issued Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others", which addresses the disclosure to be made by a guarantor in its interim and annual financial statements about its obligations under guarantees. FIN 45 requires the guarantor to recognize a liability for the non-contingent component of the guarantee, such as the obligation to stand ready to perform in the event that specified triggering events or conditions occur. The initial measurement of this liability is the fair value of the guarantee at inception. The recognition of the liability is required even if it is not probable that payments will be required under the guarantee or if the guarantee was issued with a premium payment or as part of a transaction with multiple events. The disclosure requirements are effective for interim and annual financial statements ending after December 15, 2002. The initial recognition and measurement provisions are effective for all guarantees within the scope of FIN 45 issued or modified after December 31, 2002. The impact of adoption on the Company is not known at this time.

#### Independent Auditors' Report

The Board of Directors 1st State Bancorp, Inc. Burlington, North Carolina:

We have audited the accompanying consolidated balance sheets of 1st State Bancorp, Inc. and subsidiary as of September 30, 2002 and 2001, and the related consolidated statements of income, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended September 30, 2002. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of 1st State Bancorp, Inc. and subsidiary as of September 30, 2002 and 2001, and the results of their operations and their cash flows for each of the years in the three-year period ended September 30, 2002, in conformity with accounting principles generally accepted in the United States of America.

KPMG LIP

Greensboro, North Carolina October 24, 2002

#### Consolidated Balance Sheets September 30, 2002 and 2001

Assets		2002	2001
	_	(Dollars in the	nousands)
Cash and cash equivalents	\$	18,865	25,981
Investment securities:			
Held to maturity (fair value of \$11,558 and \$12,495			10.160
at September 30, 2002 and 2001, respectively) Available for sale (cost of \$77,213 and \$54,689 at		11,114	12,169
September 30, 2002 and 2001, respectively)		78,572	55,527
Loans held for sale, at lower of cost or fair value		6,798	3,291
Loans receivable		223,779	225,897
Less allowance for loan losses		(3,732)	(3,612)
Net loans receivable		220,047	222,285
Federal Home Loan Bank stock, at cost		1,750	1,650
Real estate owned		183	1,981
Premises and equipment		7,972	8,414
Accrued interest receivable		2,272	2,542
Other assets		2,896	2,952
Total assets	\$	350,469	336,792
Liabilities and Stockholders' Equity			
Liabilities:			
Deposit accounts	\$	260,667	248,370
Advances from Federal Home Loan Bank		20,000	20,000
Advance payments by borrowers for property taxes and insurance		54	82
Dividend payable		241	263
Other liabilities		7,938	4,433
Total liabilities	·	288,900	273,148
Stockholders' equity:			
Preferred stock, \$0.01 par value. Authorized 1,000,000 shares;			
none issued		· <del></del>	
Common stock, \$0.01 par value. Authorized 7,000,000 shares;		•	
3,008,682 and 3,289,607 shares issued and outstanding at		22	22
September 30, 2002 and 2001, respectively		33	33
Additional paid-in capital Unallocated ESOP shares		35,623	35,588
		(3,739)	(4,373)
Unearned compensation – management recognition plan		5 466	(518)
Deferred compensation payable in treasury stock		5,466	4,173
Treasury stock		(11,899)	(4,173)
Retained income – substantially restricted		35,258	32,404
Accumulated other comprehensive income – net unrealized gain on investment securities available for sale		827	510
· ·		61,569	
Total stockholders' equity			63,644
Total liabilities and stockholders' equity	\$	350,469	336,792

See accompanying notes to consolidated financial statements.

#### Consolidated Statements of Income

Years ended September 30, 2002, 2001 and 2000 (Dollars in thousands, except per share amounts)

		2002	2001	2000
Interest income: Interest and fees on loans Interest and dividends on investments Overnight deposits	\$	14,532 5,290 240	19,122 4,695 763	18,500 5,509 775
Total interest income		20,062	24,580	24,784
Interest expense: Deposit accounts FHLB advances	_	6,644 1,129	11,178 1,128	10,158 1,438
Total interest expense	_	7,773	12,306	11,596
Net interest income		12,289	12,274	13,188
Provision for loan losses		(240)	(240)	(240)
Net interest income after provision for loan losses	_	12,049	12,034	12,948
Other income: Loan servicing fees Customer service fees Commission from sales of annuities and mutual	,	22 909	21 711	91 569
funds Mortgage banking income, net Securities gains, net Other	_	450 1,124 47 201	598 859 18 195	581 135 — 178
Total other income		2,753	2,402	1,554
Operating expenses: Compensation and related benefits Occupancy and equipment Real estate operations, net Other expenses		6,019 1,299 (55) 1,583	6,181 1,260 71 1,716	5,944 1,037 (149) 1,544
Total operating expenses		8,846	9,228	8,376
Income before income taxes		5,956	5,208	6,126
Income taxes		2,154	1,835	2,140
Net income	\$ _	3,802	3,373	3,986
Net income per share: Basic Diluted	\$	1.25 1.21	1.12 1.06	1.35 1.32

See accompanying notes to consolidated financial statements.

IST STATE BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Stockholders' Equity and Comprehensive Income Years ended Sentember 30, 2002, 2001, and 2000

Years ended September 30, 2002, 2001, and 2000 (Dollars in thousands, except for per share amounts)

Total	stockholders' equity	71,615		3,986	(41)	7.7	1,036	567	200	(306)	(17,007)	(1,032)	85	59.209	•	3,373	729	4 047	778	\$78	1,494	(1 494)	(1,053)	88	63,644
Accumulated other	income (loss)	(123)		†	(41)		1	1 .	}	}	ı		1	(164)	,	1	674		-	1	1	ı		1	510
Dotoined	income	26,960	200	3,980	1	1	l			1	;	(1,032)	85	29,999		3,373	***		j		1	-	(1,053)	85	32,404
Troadenty	stock	(2,373)		I	l	ı				(306)	1	1		(2,679)		1			ļ	1	1	(1,494)	-	I	(4,173)
Deferred compensation payable in	stock	2,373			1		1	908		1	İ			2,679		1	1		i	į	1,494	1	1	1	4,173
Unearned comnensation	MRP	l		ľ		(2,332)	1,036	[]			l			(1,296)		ŀ	1		778	1		ı	Ţ	1	(\$18)
Unallocated ESOP	shares	(4,470)	,		1	anatom	1 \	563		1666	(1,043)	]		(4,950)		!	1		1	577	1	I	1	I	(4,373)
Additional	paid-in capital	49,216	I		ı	2,331	1	4		18 024)	(13,904)			35,587					1	-		1		1	35,588
Соттоп	stock	\$ 32		,	l	-				I				33		1	-		1	- Address		1		I	33
		Balance at September 30, 1999	Comprehensive income: Net income	Other comprehensive loss-unrealized loss on securities available for sale net	of income tax ocnent of \$21 Total comprehensive income	Shares issued for MRP	Vesting of MRP shares	Deferred compensation	Treasury stock held for deferred	compensation Return of capital dividend (\$5.17 per chare)	Cash dividends declared (\$0.32 per share)	Cash dividends on unallocated ESOP and	unvested MRP shares	Balance at September 30, 2000	Comprehensive income:	Other comprehensive income-unrealized gain	on securities available for sale net of income taxes of \$431	Total comprehensive income	Vesting of MRP shares	Allocation of ESOP shares	Deterred compensation Treasury stock held for deferred	compensation	Cash dividends declared (\$0.32 per share) Cash dividends on unallocated ESOP shares	and unvested MRP shares	Balance at September 30, 2001

IST STATE BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Stockholders' Equity and Comprehensive Income

Years ended September 30, 2002, 2001, and 2000 (Dollars in thousands, except for per share amounts)

				Unallocated	Unearned	Deferred compensation pavable in			Accumulated	Total	
	١ ٦	Common stock	Additional paid-in capital	ESOP shares	compensation - MRP	treasury	Treasury stock	Retained income	comprehensive income (loss)	stockholders' equity	
Balance at September 30, 2001	69	33	35,588	(4,373)	(518)	4,173	(4,173)	32,404	510	63,644	
Comprehensive income: Net income Other comprehensive income-unrealized gain		-	ļ	1	1	I		3,802	1	3,802	
on securities available for sale net of income taxes of \$204		ļ ,		1	1	I	1	1	317	317	
Total comprehensive income										4,119	
Vesting of MRP shares		I	1	1	. 518	ł	I	ļ	l	518	
Allocation of ESOP shares			35	634	1	1	1	J	}	699	
Deferred compensation Treasury stock held for deferred			1	[	1	1,293	1		-	1,293	
compensation		l	1	1	1	1	(1.293)	1	ı	(1.293)	
Acquisition of treasury shares		ļ	1	1	l	1	(6,433)	1	ł	(6.433)	
Cash dividends declared (\$0.32 per share)		I	i	1	1	1	`	(1,030)	1	(1,030)	
Cash dividends on unallocated ESOP shares and unvested MRP shares		I	1		1	1	ļ	82	1	82	
Balance at September 30, 2002	€	33	35,623	(3,739)		5,466	(11,899)	35,258	827	61,569	

See accompanying notes to consolidated financial statements.

#### Consolidated Statements of Cash Flows

Years ended September 30, 2002, 2001, and 2000

	2002	2001	2000
		(Dollars in thousands)	
Cash flows from operating activities:			
Net income \$	3,802	3,373	3,986
Adjustments to reconcile net income to net cash	3,002	5,575	3,700
provided by operating activities:			
Provision for loan losses	240	240	240
Depreciation	646	619	477
Deferred income tax expense (benefit)	(25)	(4)	153
Amortization of premiums and discounts, net	(45)	(20)	(27)
Deferred compensation	313	270	232
Release of ESOP shares	669	578	567
Vesting of MRP shares and dividends on	009	378	307
unvested MRP shares	712	1,047	1,049
Loan origination fees and unearned discounts	/12	1,047	1,049
deferred, net of current amortization	(68)	(67)	150
		(67) 214	305
Net (gain) loss on loans available for sale Gain on sale of investment securities	(62)	214	303
available for sale	(47)	(19)	
Net loss (gain) on sale of other real estate	(47) 1	(18)	(148)
Proceeds from loans held for sale	62,712	47,936	18,696
	,	•	
Originations of loans held for sale	(66,157)	(46,594) 173	(17,490)
Decrease (increase) in other assets	(123)	1/3	(850)
Decrease (increase) in accrued interest receivable	270	111	(1)
	4,275	(328)	(1)
Increase (decrease) in other liabilities	4,273	(326)	(251)
Net cash provided by			
operating activities	7,113	7,530	7,088
Cash flows from investing activities:			
Proceeds from sale of FHLB stock			290
Purchase of FHLB stock	(100)	· —	(680)
Purchases of investment securities held to	` ,		, ,
maturity	(5,959)	(1,165)	(3,996)
Purchases of investment securities available for	<b>\</b>	,	<b>(</b> ), ,
sale	(95,403)	(62,520)	_
Proceeds from sales of investment securities	(,,,,,,,	(,-	
available for sale	1,818	4,011	
Proceeds from maturities and issuer calls	1,010	1,011	
of investment securities available for sale	71,162	13,852	1,228
Proceeds from maturities and issuer calls	, ,,,,,,,	19,002	1,220
of investment securities held to maturity	7,005	56,253	21,014
Net decrease (increase) in loans receivable	3,630	(158)	(23,594)
Proceeds from disposal of real estate acquired in	5,050	(150)	(23,374)
settlement of loans	227		148
Purchases of premises and equipment	(204)	(580)	(1,102)
•	(204)	(500)	(1,102)
Net cash provided (used) in			
investing activities	(17,824)	9,693	(6,692)

#### Consolidated Statements of Cash Flows

Years ended September 30, 2002, 2001, and 2000

		2002	2001	2000
		(L	ollars in thousands)	
Cash flows from financing activities: Net increase (decrease) in deposits Decrease in advance payments by	\$	12,297	(6,035)	20,310
borrowers for property taxes and insurance Advances from Federal Home Loan Bank Repayments of advances from Federal Home		(28) 49,000	(69) 5,000	(82) 36,000
Loan Bank Purchase of treasury stock Dividends paid on common stock		(49,000) (7,726) (948)	(5,000) (1,494) (16,751)	(38,000) (306) (868)
Net cash provided (used) by financin activities	ıg _	3,595	(24,349)	17,054
Net increase (decrease) in cash and cash equivalents		(7,116)	(7,126)	17,450
Cash and cash equivalents at beginning of year		25,981	33,107	15,657
Cash and cash equivalents at end of year	\$_	18,865	25,981	33,107
Payments are shown below for the following: Interest Income taxes	\$	7,778 1,819	12,137 1,563	11,450 2,755
Noncash activities:  Cash dividends declared but not paid  Cash dividends on unallocated ESOP shares  Return of capital dividend declared but  not paid	\$	241 76	244 65	240 72 17,007
Common stock issued for MRP Unrealized gains (losses) on available for		<del>_</del>		2,332
sale securities  Loans originated in sale of real estate  Transfer from loans held for sale to loans		521 2,250	1,105	(62) —
receivable Transfer of land from other assets to premises			686	5,099
and equipment Transfer from loans to real estate acquired		_		545
in settlement of loans		347	1,981	

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

#### (1) Significant Accounting Policies

#### (a) Organization and Description of Business

1st State Bancorp, Inc. (the Company or the Parent) is a bank holding company formed in connection with the April 1999 conversion (the Conversion) of 1st State Bank from a North Carolina-chartered mutual savings bank to a North Carolina-chartered commercial bank, which now operates as a wholly owned subsidiary of the Parent under the name of 1st State Bank (the Bank). The Bank has one wholly owned subsidiary, First Capital Services Company, LLC (First Capital). The Bank is primarily engaged in the business of obtaining deposits and providing mortgage, commercial and consumer loans to the general public. First Capital is engaged primarily in the sale of annuities, mutual funds and insurance products on an agency basis. The principal activity of the Parent is ownership of the Bank.

#### (b) Basis of Presentation

The consolidated financial statements include the accounts of the Parent, the Bank and the Bank's subsidiary, First Capital. All significant intercompany transactions and balances are eliminated in consolidation.

#### (c) Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and the amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

#### (d) Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and interest-bearing overnight deposits with the Federal Home Loan Bank (FHLB) of Atlanta, and federal funds sold. At September 30, 2002 and 2001, interest-bearing overnight deposits were \$10,069,000 and \$19,527,000, respectively.

#### (e) Investment Securities

Investment securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity and are reported at amortized cost. Investment securities held for current resale are classified as trading securities and are reported at fair value, with unrealized gains and losses included in earnings. Investment securities not classified either as securities held to maturity or trading securities are classified as available for sale and reported at fair value, with net unrealized gains and losses net of related taxes excluded from earnings and reported as accumulated other comprehensive income (loss) within stockholders' equity. The classification of investment securities as held to maturity, trading, or available for sale is determined at the date of purchase.

Realized gains and losses from sales of investment securities are determined based upon the specific identification method. Premiums and discounts are amortized as an adjustment to yield over the remaining lives of the securities using the level-yield method.

(Continued)

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

Management periodically evaluates investment securities for other than temporary declines in value and records any losses through an adjustment to earnings.

#### (f) Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value in the aggregate as determined by outstanding commitments from investors or current investor yield requirements. Gains and losses on loan sales are determined by the difference between the selling price and the carrying value of the loans sold.

#### (g) Loans Receivable

Interest on loans, including impaired loans, that are contractually ninety days or more past due is generally either charged off or reserved through an allowance for uncollected interest account. The allowance for uncollected interest is established by a charge to interest income equal to all interest previously accrued. In certain circumstances, interest on loans that are contractually ninety days or more past due is not charged off or reserved through an allowance account when management determines that the loan is both well secured and in the process of collection. If amounts are received on loans for which the accrual of interest has been discontinued, a determination is made as to whether payments received should be recorded as a reduction of the principal balance or as interest income depending on management's judgment as to the collectibility of principal. The loan is returned to accrual status when, in management's judgment, the borrower has demonstrated the ability to make periodic interest and principal payments on a timely basis.

#### (h) Loan Origination Fees and Related Costs

Loan origination fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment of the loan yield using the level-yield method over the contractual life of the related loans.

#### (i) Allowance for Loan Losses

The allowance for loan losses is established through provisions for loan losses charged against income. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance.

Management's evaluation of the adequacy of the allowance is based on a review of individual loans, historical loan loss experience, the value and adequacy of collateral, and economic conditions in the Company's market area. This evaluation is inherently subjective, as it requires material estimates, including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize changes to the allowance based on their judgments about information available to them at the time of their examinations.

For all specifically reviewed loans for which it is probable that the Company will be unable to collect all amounts due according to the terms of the loan agreement, the Company determines impairment by computing a fair value either based on discounted cash flows using the loans' initial interest rate

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogenous loans that are collectively evaluated for impairment (such as residential mortgage and consumer installment loans) are excluded from specific impairment evaluation, and their allowance for loan losses is calculated in accordance with the allowance for loan losses policy described above.

#### (j) Real Estate Acquired in Settlement of Loans

Real estate acquired in settlement of loans by foreclosure or deed in lieu of foreclosure is initially recorded at the lower of cost (unpaid loan balance plus costs of obtaining title and possession) or fair value less estimated costs to sell at the time of acquisition. Subsequent costs directly related to development and improvement of property are capitalized, whereas costs relating to holding the property are expensed.

When the carrying value of real estate exceeds its fair value, less cost to sell, an allowance for loss on real estate is established and a provision for loss on real estate is charged to other expenses. At September 30, 2002, the Company owned one parcel of real estate acquired in settlement of loans totaling \$183,000. At September 30 2001, the Company owned two parcels of real estate acquired in settlement of loans totaling \$1,981,000.

#### (k) Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is computed generally by the straight-line method over the estimated useful lives of the related assets. Estimated lives are 15 to 50 years for buildings and 3 to 15 years for furniture, fixtures and equipment.

#### (1) Income Taxes

Deferred income taxes are recognized for the future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which the temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance if it is more likely than not that the tax benefits will not be realized. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as an adjustment to the income tax expense in the period that includes the enactment date.

#### (m) Employee Stock Ownership Plan

The Company has an employee stock ownership plan (the ESOP) which covers substantially all of its employees. The ESOP purchased shares of the Company's common stock after the Conversion using funds from a loan by the Company to the ESOP. The shares purchased by the ESOP are held in a suspense account as collateral for the loan, and are released from the suspense account and allocated to participants as scheduled principal and interest payments are made. The Company makes an annual contribution to the ESOP in an amount sufficient to make the scheduled principal and interest payments on the loan. The Company records a charge to its income statement in an amount equal to the fair value of the shares that are committed to be released from the suspense account each period in accordance with the terms of the ESOP and the related ESOP loan agreement.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

#### (n) Mortgage Servicing Rights

The rights to service mortgage loans for others are included in other assets on the consolidated balance sheet. Mortgage servicing rights (MSRs) are capitalized based on the allocated cost which is determined when the underlying loans are sold. MSRs are amortized over a period which approximates the life of the underlying loan as an adjustment of servicing income. Impairment reviews of MSRs are performed on a quarterly basis. As of September 30, 2002 and 2001, no valuation was required and the activity related to MSRs is summarized as follows:

	 2002	2001
	(Dollars in tho	usands)
Balance at beginning of year	\$ 209	154
Additions of MSRs	238	117
Amortization of MSRs	(77)	(62)
Balance at end of year	\$ 370	209

#### (o) Earnings Per Share

For purposes of computing basic and diluted earnings per share, weighted average shares outstanding excludes unallocated ESOP shares that have not been committed to be released. The deferred compensation obligation discussed in note 12 that is funded with shares of the Company's common stock has no net impact on the Company's earnings per share computations. Diluted earnings per share includes the potentially dilutive effects of the Company's benefit plans. There were no antidilutive stock options for the years ended September 30, 2002, 2001, and 2000. A reconciliation of the denominators of the basic and diluted earnings per share computation is as follows:

	-	2002	2001 (Dollars in thousands)	2000
Net income	\$	3,802	3,373	3,986
Average shares issued and outstanding Less: unvested MRP shares Less: unallocated ESOP shares		3,270,471 (28,795) (207,261)	3,289,607 (70,841) (198,299)	3,203,447 (26,881) (216,353)
Average basic shares for earnings per share Add: unvested MRP shares Add: potential common stock pursuant to stock option plan		3,034,415 28,795 90,988	3,020,467 70,841 76,593	2,960,213 26,881 38,598
Average diluted shares for earnings per share		3,154,198	3,167,901	3,025,692

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

#### (p) Stock Option Plan

The Company applies the intrinsic value-based method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, in accounting for its stock options. As such, compensation expense would be recorded on the date of grant only if the current market price of the underlying stock exceeded the exercise price. Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, established accounting and disclosure requirements using a fair value-based method of accounting for stock-based employee compensation plans. As allowed by SFAS No. 123, the Company has elected to continue to apply the intrinsic value-based method of accounting described above, and has adopted the disclosure requirements of SFAS No. 123.

#### (q) Comprehensive Income

Comprehensive income consists of net income and other comprehensive income and is presented in the statements of stockholders' equity and comprehensive income. The Company's other comprehensive income for the years ended September 30, 2002, 2001, and 2000 and accumulated other comprehensive income as of September 30, 2002 and 2001 are comprised solely of unrealized gains and losses on investments in available for sale securities. Other comprehensive income for the years ended September 30, 2002, 2001, and 2000 follows:

		2002	2001	2000
	_	(E	ollars in thousands)	
Unrealized holding gains (losses) arising during period, net of tax Reclassification adjustment for realized gains, net of tax	\$	347 (30)	685	(41) —
Unrealized gains (losses) on securities, net of applicable income taxes	\$	317	674	(41)

#### (r) Disclosures Regarding Segments

The Company reports as one operating segment, as the chief operating decision-maker reviews the results of operations of the Company and its subsidiaries as a single enterprise.

#### (s) Reclassifications

Certain amounts in the 2001 and 2000 consolidated financial statements have been reclassified to conform with the presentation adopted in 2002. Such reclassifications did not change net income or stockholders' equity as previously reported.

#### (t) Derivative Instruments and Hedging Activities

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Certain Hedging Activities. In June 1999, the FASB issued SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, an Amendment of SFAS 133. SFAS No. 133 and SFAS

(Continued)

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

No. 138 require that all derivative instruments be recorded on the balance sheet at their respective fair values. Changes in the fair values of those derivatives will be reported in earnings or other comprehensive income depending on the use of the derivative and whether the derivative qualifies for hedge accounting. SFAS No. 133 and SFAS No. 138 are effective for all fiscal quarters of all fiscal years beginning after June 30, 2000. The Company adopted SFAS No. 133, as amended by SFAS No. 138, on October 1, 2000.

On September 30, 2001 and October 1, 2000, the Company had no embedded derivative instruments requiring separate accounting treatment and had identified commitments to originate fixed-rate loans conforming to secondary market standards as its only freestanding derivative instruments. The Company does not currently engage in hedging activities. The commitments to originate fixed rate conforming loans totaled \$2,157,000 and \$1,114,000 at September 30, 2001 and October 1, 2000, respectively. The fair value of these commitments was immaterial on these dates and therefore the adoption of SFAS No. 133 on October 1, 2000, as well as the impact of applying SFAS No. 133 at September 30, 2001 was not material to the Company's consolidated financial statements. The Company had no commitments to originate fixed-rate conforming loans at September 30, 2002.

#### (2) Conversion to Stock Form of Ownership

On August 11, 1998, the board of directors of the Bank adopted the Plan of Conversion (the Plan). Immediately upon completion of the Conversion, 1st State Bank converted from a state chartered mutual savings bank to a state chartered stock savings bank and subsequently converted from a state chartered stock savings bank to a state chartered commercial bank and became the wholly owned subsidiary of 1st State Bancorp, Inc. The Company was incorporated in November 1998 as a Virginia corporation to serve as the Bank's holding company, and prior to April 23, 1999 had no operations and insignificant assets and liabilities. In addition, pursuant to the Plan of Conversion, the Company sold 2,975,625 shares of its \$.01 par value common stock for \$16.00 per share. Gross proceeds of the offering totaled \$47,610,000, and expenses associated with the Conversion totaled approximately \$1,363,000.

In addition, pursuant to the Plan, the Company established 1st State Bank Foundation, Inc. (the Foundation). In connection with the Conversion, 187,500 additional shares of common stock of the Company (valued at \$3,000,000) were issued and donated to the Foundation. The Foundation is dedicated to charitable and educational purposes within the Bank's market area.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

#### (3) Investment Securities

Investment securities consist of the following:

			Septembe	er 30, 2002	
	-	Amortized	Unrealized	Unrealized	Fair
		cost	gains	losses	value
• .	-		(Dollars in	thousands)	
Held to maturity:					
U.S. Government and					
agency securities	\$	8,430	311		8,741
Municipal bonds		2,670	133		2,803
Collateralized mortgage					
obligations	_	14			14
Total	\$_	11,114	444		11,558
Available for sale:					
U.S. Government and					
agency securities	\$	77,213	1,359		78,572
3		,	,		•
				20.0004	
	-	A 4 B TI		r 30, 2001	N7 0
		Amortized	Unrealized	Unrealized	Fair
	-	cost	gains (Dollars in	losses thousands)	value
			(Dullats ill	mousanus)	
Held to maturity:					
U.S. Government and	_				
agency securities	\$	10,986	324	_	11,310
Municipal bonds		1,164	4	2	1,166
Collateralized mortgage		19			19
obligations	-				
Total	\$ _	12,169	328	2	12,495
Available for sale:					
U.S. Government and		4			
agency securities	\$	54,689	838		55,527

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

Following is a summary of investments in debt securities by maturity at September 30, 2002. Collateralized mortgage obligations do not have single maturity dates and are not included below.

	A	mortized cost	Fair value
		(Dollars in the	nousands)
Held to maturity: Within one year After one but within five years After five but within ten years After ten years	\$	1,000 6,932 2,711 457	1,021 7,183 2,855 485
Total	\$	11,100	11,544
Available for sale: Within one year After one but within five years After five but within ten years After ten years		17,970 58,243 1,000	18,291 59,281 1,000
Total	\$	77,213	78,572

During the years ended September 30, 2002 and 2001, the Company recognized gross gains on the sale of investment securities available for sale of approximately \$47,000 and 18,000, respectively.

At September 30, 2002, U.S. Government securities with an amortized cost of approximately \$18,306,000 were pledged as collateral for certain deposit accounts.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

#### (4) Loans Receivable

Loans receivable are summarized as follows:

		September 30		
		2002	2001	
		(Dollars in t	nousands)	
Real estate loans:				
One-to-four family residential	\$	66,708	86,886	
Commercial real estate and other properties		34,431	40,957	
Home equity and property improvement		24,878	22,167	
Construction loans	<u></u>	33,080	19,230	
Total real estate loans		159,097	169,240	
Other loans:				
Commercial		72,061	56,938	
Consumer		7,117	6,583	
Total other loans		79,178	63,521	
Less:				
Construction loans in process		(14,273)	(6,573)	
Net deferred loan origination fees	****	(223)	(291)	
Net loans receivable before				
allowance for loan losses	,	223,779	225,897	
Allowance for loan losses		(3,732)	(3,612)	
Loans receivable, net	\$	220,047	222,285	

The recorded investment in individually impaired loans was approximately \$3,718,000 (all of which were on nonaccrual status) and \$2,500,000 (of which \$433,000 was on nonaccrual status) at September 30, 2002 and 2001, respectively. The related allowance for loan losses on these loans was \$163,000 and \$45,000 at September 30, 2002 and 2001, respectively. The average recorded investment in impaired loans during the year ended September 30, 2002 was \$3,486,000 and income of \$187,000 was recognized during the year while the loans were impaired. The average recorded investment in impaired loans during the year ended September 30, 2001 was \$1,800,000 and income of \$38,000 was recognized during the year while the loans were impaired. The average recorded investment in impaired loans during the year ended September 30, 2000 was \$1,700,000, and the income recognized during the year was \$48,000.

The Company grants residential, construction, commercial real estate, home equity and other loans to customers primarily throughout its market area of Alamance County, which includes the cities of Burlington, Mebane and Graham. As reflected in the summary of loans receivable at September 30, 2002 and 2001, a significant component of the Company's loan portfolio consists of lower-risk, one-to-four family residential loans. The higher risk components of the loan portfolio consist of real estate construction loans, commercial real estate loans and commercial loans for which repayment is dependent on the current real estate market and general economic conditions. The consumer portfolio generally consists of smaller

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

loans to individuals in the Company's primary market area and can also be affected by general economic conditions.

The Company's nonaccrual loans amounted to approximately \$4,204,000 and \$878,000 at September 30, 2002 and 2001, respectively. If the Company's nonaccrual loans had been current in accordance with their original terms, gross interest income of approximately \$271,000, \$86,000, and \$265,000 would have been recorded for the years ended September 30, 2002, 2001, and 2000, respectively. Interest income on these loans included in net income was approximately \$207,000, \$38,000, and \$58,000 for the years ended September 30, 2002, 2001, and 2000, respectively.

Loans serviced for others at September 30, 2002 and 2001 were approximately \$44,000,000 and \$35,000,000, respectively.

The Company grants residential, construction, commercial, and consumer loans to its officers, directors, and employees for the financing of their personal residences and for other personal purposes. The Company also offers commercial loans to companies affiliated with directors. These loans are made in the ordinary course of business and, in management's opinion, are made on substantially the same terms, including interest rates and collateral, prevailing at the time for comparable transactions with other persons and companies. Management does not believe these loans involve more than the normal risk of collectibility or present other unfavorable features.

The following is a summary of the activity of loans outstanding to certain executive officers, directors and their affiliates for the year ended September 30:

	2002	2001
	 (Dollars in th	nousands)
Balance at beginning of year New loans Loans to director elected during fiscal year 2001 Repayments	\$  13,866 10,452 — (8,329)	10,089 1,754 3,744 (1,721)
Balance at end of year	\$ 15,989	13,866

The Company is a party to financial instruments with off-balance sheet risk including commitments to extend credit under existing lines of credit and commitments to sell loans. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

## Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

Off-balance sheet financial instruments whose contract amount represents credit and interest-rate risk are summarized as follows:

	September 30		
	 2002	2001	
	 (Dollars in th	ousands)	
Commitments to originate new loans	\$ 1,435	9,119	
Commitments to originate new loans held for sale		241	
Unfunded commitments to extend credit under existing equity			
line and commercial lines of credit	56,200	56,907	
Commercial letters of credit	266	256	
Commitments to sell loans held for sale	16,371	2,157	

Commitments to originate new loans or to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower.

Commitments to sell loans held for sale are agreements to sell loans to a third party at an agreed upon price. At September 30, 2002, the aggregate fair value of these commitments exceeded the book value of the loans to be sold.

#### (5) Allowance for Loan Losses

The following is a summary of the activity in the allowance for loan losses:

		Years ended September 30				
		2002	2001	2000		
	<del></del>	(I	Oollars in thousands)			
Balance at beginning of year Provision for loan losses	\$	3,612 240	3,536 240	3,454 240		
Charge-offs Recoveries	_	(121)	(168)	(164) 6		
Net charge-offs	· · · —	(120)	(164)	(158)		
Balance at end of year	\$	3,732	3,612	3,536		

#### (6) Investment in FHLB Stock

As a member of the FHLB of Atlanta, the Company is required to maintain an investment in the stock of the FHLB. This stock is carried at cost since it has no quoted fair value. See also note 9.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## (7) Premises and Equipment

Premises and equipment consist of the following:

		September 30		
		2001		
		(Dollars in t	housands)	
Land	\$	2,777	2,777	
Building and improvements		6,181	6,181	
Furniture and equipment		4,037	3,832	
		12,995	12,790	
Less accumulated depreciation		(5,023)	(4,376)	
Total	\$	7,972	8,414	

## (8) Deposit Accounts

A comparative summary of deposit accounts follows:

		September 30, 2002		
			Weighted	
		Balance	average rate	
	<u></u>	(Dollars in	thousands)	
Transactions accounts:				
Noninterest bearing accounts	\$	13,527	0.00%	
Interest bearing accounts:				
Checking accounts		32,432	0.46%	
Money market accounts		21,360	1.21%	
Passbook and statement savings accounts		29,228	1.10%	
Certificates of deposit	_	164,120	2.87%	
Total	\$ <u></u>	260,667	2.08%	
		Se pte mbe	er 30, 2001	
	_		Weighted	
		Balance	average rate	
	_	(Dollars in	thousands)	
Transactions accounts:				
Noninterest bearing accounts	\$	10,985	0.00%	
Interest bearing accounts:				
Checking accounts		29,946	0.92%	
			2 0 40 /	
Money market accounts		21,631	3.04%	
Money market accounts  Passbook and statement savings accounts		21,631 26,120	3.04% 2.07%	
		· ·		
Passbook and statement savings accounts		26,120	2.07%	

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

Time deposits with balances of \$100,000 or greater totaled approximately \$49,195,000 and \$37,500,000 at September 30, 2002 and 2001, respectively.

At September 30, 2002, the scheduled maturities of certificate accounts were as follows (dollars in thousands):

Year ending September 30:	
2003	\$ 128,629
2004	20,714
2005	5,290
2006	4,537
2007	 4,950
Total	\$ 164,120

Interest expense on deposit accounts is summarized below:

•		Years ended September 30			
	_	2002	2001	2000	
	_		(Dollars in thousands)		
Interest-bearing transaction accounts	\$	511	1,213	1,125	
Passbook and statement savings accounts		414	597	631	
Certificates of deposit	_	5,719	9,368	8,402	
Total	\$ _	6,644	11,178	10,158	

## (9) Advances from Federal Home Loan Bank of Atlanta

Advances from the FHLB of Atlanta at September 30, 2002 and 2001 totaled \$20,000,000 at a weighted average interest rate of 5.39%. The \$20,000,000 advance will mature on February 13, 2008 and is callable on February 13, 2003.

At September 30, 2002 and 2001, the Company had pledged all of its stock in the FHLB (see note 6) and entered into a security agreement with a blanket-floating lien pledging a substantial portion of its one-to-four family residential real estate loans to secure potential borrowings. Under an agreement with the FHLB, the Company must have qualifying, unencumbered collateral with principal balances, when discounted at 75% of the unpaid principal, at least equal to 100% of the Company's FHLB advances.

## (10) Stockholders' Equity and Related Matters

## (a) Capital Adequacy

The Company is regulated by the Board of Governors of the Federal Reserve Board (FRB) and is subject to securities registration and public reporting regulations of the Securities and Exchange Commission.

The Bank is regulated by the Federal Deposit Insurance Corporation (FDIC) and the North Carolina Commissioner of Banks (Commissioner). The Bank must comply with the capital requirements of

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

the FDIC and the Commissioner. The FDIC requires the Bank to maintain minimum ratios of Tier I capital to risk-weighted assets and total capital to risk-weighted assets of 4% and 8%, respectively. To be "well capitalized," the FDIC requires ratios of Tier I capital to risk-weighted assets and total capital to risk-weighted assets of 6% and 10%, respectively. Tier I capital consists of total stockholders' equity calculated in accordance with generally accepted accounting principles less certain adjustments, and Total Capital is comprised of Tier I capital plus certain adjustments, the only one of which is applicable to the Company is the allowance for loan losses, subject to certain limitations. Risk-weighted assets reflect the Bank's on- and off-balance sheet exposures after such exposures have been adjusted for their relative risk levels using formulas set forth in FDIC regulations. The Bank is also subject to a leverage capital requirement, which calls for a minimum ratio of Tier I capital (as defined above) to quarterly average total assets of 3%, and a ratio of 5% to be "well capitalized."

As summarized below, at September 30, 2002 and 2001, the Bank was in compliance with all of the aforementioned capital requirements. At September 30, 2002, the FDIC categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no events or conditions since September 30, 2002 that management believes have changed the Bank's category.

### As of September 30:

					Minimu	m Ratios
					For capital	To be well capitalized for prompt corrective
	Capital a	mount	Rati	0	adequacy	action
	 2002	2001	2002	2001	purposes	purposes
	 (Dollars in th	iousands)				
Tier I Capital (to risk- weighted assets) Total Capital	\$ 51,959	54,621	21.79%	24.08%	4.00%	6.00%
(to risk-weighted assets)  Leverage – Tier I Capital	54,949	57,467	23.04%	25.33%	8.00%	10.00%
(to average assets)	51,959	54,621	15.00%	16.16%	3.00%	5.00%

At September 30, 2002 and 2001, the Company was also in compliance with the regulatory capital requirements of the FRB, which are similar to those of the FDIC.

#### (b) Treasury Stock

On August 20, 2002, the Company's board approved a stock repurchase plan authorizing the Company to repurchase up to 328,961 shares, or approximately 10% of the Company's outstanding common shares. As of September 30, 2002, the Company had repurchased 280,925 shares at a cost of \$6,433,000 and had 48,036 shares remaining to be repurchased under the plan. Included in

## Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

treasury shares at September 30, 2002 are 304,066 shares with a cost basis of \$5,466,000 which are held in a rabbi trust for the Company's deferred compensation plan (see note 12).

## (c) Liquidation Account

At the time of Conversion, the Bank established a liquidation account in an amount equal to its September 30, 1998 net worth for the benefit of eligible account holders who continue to maintain their accounts at the Bank after the Conversion. The liquidation account will be reduced annually to the extent eligible account holders have reduced their qualifying deposits. Subsequent increases will not restore an eligible account holder's interest in the liquidation account. In the event of a complete liquidation of the Bank, all remaining eligible account holders would be entitled, after all payments to creditors, to a distribution from the liquidation account before any distribution to stockholders. Dividends cannot be paid from this liquidation account.

### (d) Dividends

Subject to applicable law, the board of directors of the Bank and the Company may each provide for the payment of dividends. Subject to regulations of the Commissioner and the FDIC, the Bank may not declare or pay a cash dividend on any of its common stock if its equity would thereby be reduced below either the aggregate amount then required for the liquidation account or the minimum regulatory capital requirements imposed by regulations. In addition, regulators of the Bank may prohibit the payment of dividends by the Bank to the Company if they determine such payment will constitute an unsafe or unsound practice. The Company has similar dividend limitations imposed by the FRB such that it is unable to declare a dividend that would reduce its capital below regulatory capital limitations or constitute an unsafe or unsound practice.

On September 5, 2000, the Company declared a dividend of \$5.17 per share, which was deemed to be a return-of-capital to shareholders. The dividend was paid on October 2, 2000 to shareholders of record on September 15, 2000.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## (11) Income Taxes

Components of income tax expense (benefit) consist of the following:

		Year ended September 30			
		2002	2001	2000	
		(D	ollars in thousands)		
Current:		1.000	1.740	1.074	
Federal	\$	1,989	1,742	1,874	
State		140	97	113	
•		2,129	1,839	1,987	
Deferred:					
Federal		43	(37)	137	
State		(18)	33	16	
	· .	25	(4)	153	
Total	\$	2,154	1,835	2,140	

A reconciliation of reported income tax expense for the years ended September 30, 2002 and 2001, to the amount of the income tax expense computed by multiplying income before income taxes by the statutory federal income tax rate of 34% follows:

	2002	2001	2000
	 (I	Oollars in thousands)	
Income tax expense at statutory rate Increase in income taxes resulting from:	\$ 2,025	1,771	2,083
State income taxes, net of federal benefit Other	81 48	86 (22)	85 (28)
Income tax expense	\$ 2,154	1,835	2,140

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

The significant components of deferred tax assets (liabilities), which are included in other assets, at September 30, 2002 and 2001, respectively, are:

	2002	2001	
	(Dollars in thousands)		
Deferred tax assets:			
Allowance for loan losses \$	1,394	1,325	
Deferred compensation	1,841	1,619	
Carryforward of charitable contributions	255	469	
Other	<u> </u>	2	
Total gross deferred tax assets	3,491	3,415	
Less valuation allowance	58	45	
Deferred tax assets net of valuation allowance	3,433	3,370	
Deferred tax liabilities:			
Depreciable basis of fixed assets	(631)	(642)	
Tax basis of FHLB stock	(145)	(145)	
Net loan fees	(267)	(231)	
Unrealized gains on investment securities available for sale	(532)	(328)	
Other	(143)	(80)_	
Total gross deferred tax liabilities	(1,718)	(1,426)	
Net deferred tax asset	1,715	1,944	

The valuation allowance for deferred tax assets relates to the future state benefit of timing differences at the Parent as it is management's belief that realization of such deferred tax assets is not anticipated based upon the Parent's history of taxable income and estimates of future taxable income.

The Company is permitted under the Internal Revenue Code to deduct an annual addition to a reserve for bad debts in determining taxable income, subject to certain limitations. This addition differs significantly from the provisions for losses for financial reporting purposes. Under accounting principles generally accepted in the United States of America, the Company is not required to provide a deferred tax liability for the tax effect of additions to the tax bad debt reserve through 1987, the base year. Retained income at September 30, 2002, includes approximately \$4,188,000 for which no provision for federal income tax has been made. These amounts represent allocations of income to bad debt deductions for tax purposes only. Reductions of such amounts for purposes other than tax bad debt losses could create income for tax purposes in certain remote instances, which would be subject to the then current corporate income tax rate.

#### (12) Employee Benefit Plans

#### (a) 401(k) Plan

The Bank sponsors a 401(k) plan that covers all eligible employees. The Bank matches 100% of employee contributions, with the Bank's contribution limited to 3% of each employee's salary. Matching contributions are funded when accrued. Matching expense totaled approximately \$54,000 in 2002, \$56,000 in 2001, and \$48,000 in 2000.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

### (b) Directors' and Executive Officers' Deferred Compensation Plan

Directors and certain executive officers participate in a deferred compensation plan, which was approved by the board of directors on September 24, 1997. This plan generally provides for fixed payments beginning after the participant retires. The plan provided for past service credits on September 24, 1997 for prior years' service up to nine years. Annual credits are made on September 30 provided that annual credits shall not be made for the benefit of nonemployee directors after 12 years of service credits. Each participant is fully vested in his account balance under the plan. In future years, directors may elect to defer directors' fees and executive officers may defer 25% of their salary and 100% of bonus compensation.

Prior to the Conversion, amounts deferred by each participant accumulated interest at a rate equal to the highest rate of interest paid on the Bank's one-year certificates of deposit. In connection with the Conversion, participants in the Plan were given the opportunity to prospectively elect to have their deferred compensation balance earn a rate of return equal to the total return on the Company's common stock. All participants elected this option concurrent with the Conversion, so the Company purchased common stock in the Conversion on behalf of these participants to fund this obligation.

The common stock purchased by the Company for this deferred compensation obligation is maintained in a rabbi trust (the Trust) on behalf of the participants. The assets of the Trust are subject to the claims of general creditors of the Company.

Dividends payable on the common shares held by the Trust will be reinvested in additional shares of common stock of the Company on behalf of the participants. Since the deferred compensation plan does not provide for diversification of the Trust's assets and can only be settled with a fixed number of shares of the Company's common stock, the deferred compensation obligation is classified as a component of stockholders' equity and the common stock held by the Trust is classified as treasury stock. Subsequent changes in the fair value of the common stock are not reflected in earnings or stockholders' equity of the Company.

During the years ended September 30, 2002, 2001, and 2000, expense related to this plan was \$313,000, \$270,000, and \$232,000, respectively.

#### (c) ESOP

The ESOP is a noncontributory retirement plan adopted by the Company effective October 1, 1998 which covers all eligible employees. The ESOP purchased 253,050 shares of common stock with the proceeds of a loan from the Company in the amount of \$4,899,000. The Bank makes annual cash contributions to the ESOP in an amount sufficient for the ESOP to make scheduled payments on the note payable to the Company. In connection with the special cash dividend, the ESOP received \$1,308,000 on its shares of the Company's stock. The ESOP purchased an additional 64,415 shares with the dividend. The note payable has a term of 11 years, bears interest at prime and requires annual payments. The note is secured by the stock purchased by the ESOP and is not guaranteed by the Bank.

As the note is repaid, shares are released from collateral based on the proportion of the payment in relation to total payments required to be made on the loan. The shares released are allocated annually to participants based upon their relative compensation. Benefits under the ESOP vest 20% per year

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

beginning with the third year of service. Up to five years of service has been credited for employment before October 1, 1998.

Compensation expense is determined by multiplying the per share market price of the Company's stock by the number of shares to be released. Compensation expense related to the ESOP for the years ended September 30, 2002, 2001, and 2000 was \$668,000, \$579,000, and \$567,000, respectively.

The cost of the shares not yet committed to be released from collateral is shown as a reduction of stockholders' equity. Unallocated shares are not considered as outstanding shares for computation of earnings per share. Dividends on unallocated ESOP shares are reflected as a reduction in the note payable and not as a reduction in retained earnings, except for the return of capital dividend.

At September 30, 2002, a total of 32,337 shares have been committed to be released and there were 191,093 of unallocated ESOP shares with a market value of approximately \$4,400,000.

## (d) Management Recognition Plan (MRP)

The Bank's MRP was approved by stockholders of the Company on June 6, 2000. On this date restricted stock awards of 126,482 shares were granted. The shares awarded under the MRP were issued from authorized but unissued shares of common stock at no cost to the recipients. The MRP serves as a means of providing existing directors and employees of the Bank with an ownership interest in the Company. Shares of the Company's common stock awarded under the MRP vest at a rate of 33-l/3% per year with one-third immediately vesting on the date of the grant. During fiscal 2002, the remaining 42,156 shares vested to participants. Total compensation expense associated with the vesting of shares for the MRP for the years ended September 30, 2002, 2001, and 2000 was \$518,000, \$778,000, and \$1,036,000, respectively.

Ordinary and return of capital dividends declared on unvested MRP shares are awarded to holders of MRP shares once the underlying shares become vested. Accordingly, the Company recorded compensation expense for dividends on unvested MRP shares during the years ended September 30, 2002, 2001, and 2000 of \$194,000, \$269,000, and \$13,000, respectively.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## (13) Leasing Arrangements

Rental expense was approximately \$27,000, \$32,000, and \$26,000 for the years ended September 30, 2002, 2001, and 2000, respectively. All leases are accounted for as operating leases. Minimum annual rents under noncancelable operating leases with remaining terms in excess of one year at September 30, 2002 are as follows:

	-	Office properties (Dollars in thousands)
Year ending September 30:		
2003	\$	19
2004		18
2005		20
2006		21
2007		21
Thereafter	·	47
Total	\$_	146

## (14) Stock Option Plan

On June 6, 2000, the Company's stockholders approved the 1st State Bancorp, Inc. 2000 Stock Option and Incentive Plan (the Plan). The purpose of this plan is to advance the interests of the Company through providing select key employees and directors of the Bank with the opportunity to acquire shares. By encouraging such stock ownership, the Company seeks to attract, retain and motivate the best available personnel for positions of substantial responsibility and to provide incentives to the key employees and directors. Under the Plan, the Company has granted 316,312 options to purchase its \$0.01 par value common stock. The exercise price per share is equal to the fair market value per share on the date of the grant. Options granted under the Stock Option Plan are 100% vested on the date of the grant. All options expire 10 years from the date of the grant. As a result of the one-time cash dividend of \$5.17 paid on October 2, 2000, the exercise price for the options repriced from \$18.44 to \$14.71. No options were exercised or granted during the year ended September 30, 2002 and 2001. At September 30, 2002, 316,312 options are outstanding, all of which are exercisable.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

The Company has elected to follow APB Opinion No. 25 (APB 25), Accounting for Stock Issued to Employees and related interpretations in accounting for its stock options as permitted under SFAS No. 123 (SFAS 123), Accounting for Stock-Based Compensation. In accordance with APB 25, no compensation cost is recognized by the Company when stock options are granted because the exercise price of the Company's stock options equals the market price of the underlying common stock on the date of grant. As required by SFAS 123, disclosures are presented below for the effect on the net income and net income per share for the year ended September 30, 2000, that would result from the use of the fair value based method to measure compensation cost related to stock option grants. There is no pro forma impact of applying SFAS 123 in 2002 and 2001 because no options were granted during 2002 and 2001. The effects of applying the provisions of SFAS 123 are not necessarily indicative of future effects.

		Year ended ptember 30, 2000
	•	(Dollars in thousands, cept per share amounts)
Net income: As reported Pro forma	\$	3,986 2,670
Net income per share: As reported – basic Pro forma – basic	\$	1.35 0.90
As reported – diluted Pro forma – diluted	\$	1.32 0.88

The fair value per share of options granted in 2000 was \$5.96. Fair values were estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

Risk-free interest rate	6.00%
Expected dividend yield	1.80
Volatility	21.10
Expected life	8 years

## (15) Fair Value of Financial Instruments

SFAS No. 107, Disclosures about Fair Value of Financial Instruments, requires a company to disclose the fair value of its financial instruments, whether or not recognized in the balance sheet, where it is practical to estimate that value.

The fair value estimates are made at a specific point in time based on relevant market information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holding of a particular financial instrument. In cases where quoted market prices are not available, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments, and other factors. These

# Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates. Finally, the fair value estimates presented herein are based on pertinent information available to management as of September 30, 2002 and 2001, respectively. Such amounts have not been comprehensively revalued for purposes of these financial statements since those dates and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

### (a) Cash and Cash Equivalents

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

#### (b) Investment Securities

Fair values were based on quoted market prices.

#### (c) Loans Receivable

The carrying values of variable-rate loans and other loans with short-term characteristics were considered to approximate the fair values. For other loans, the fair values were calculated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms and credit quality.

#### (d) Deposit Accounts

The fair value of deposits with no stated maturity, such as noninterest-bearing accounts, interest-bearing checking accounts, money market accounts, passbook, and statement savings, was, by definition, equal to the amount payable on demand as of September 30, 2002 and 2001, respectively. The fair value of certificates of deposit was estimated using discounted cash flow analyses, using interest rates currently offered for deposits of similar remaining maturities.

#### (e) Advances from the FHLB

The fair value of advances from the FHLB was estimated using discounted cash flow analyses, using interest rates currently offered for advances of similar remaining maturities.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

The estimated fair values of financial instruments are as follows:

	September 30, 2002		
		Carrying value	Estimated fair value
	_	(Dollars in	
Financial accepts		`	
Financial assets:  Cash and cash equivalents	\$	18,865	18,865
Investment securities	Φ	89,686	90,130
Loans held for sale		6,798	6,798
Loans receivable, net of allowance for loan losses		220,047	221,735
Federal Home Loan Bank stock		1,750	1,750
Accrued interest receivable		2,272	2,272
		<b>-,-</b> · -	-,- / -
Financial liabilities:	•	240.44	0<1.000
Deposit accounts	\$	260,667	261,952
Advances from the Federal Home Loan Bank		20,000	22,142
,		Septembe	r 30, 2001
		Carrying	Estimated
		value	fair value
		(Dollars in	thousands)
Financial assets:			
Cash and cash equivalents	\$	25,981	25,981
Investment securities		67,696	68,022
Loans held for sale		3,291	3,291
Loans receivable, net of allowance for loan losses		222,285	227,861
Federal Home Loan Bank stock		1,650	1,650
Accrued interest receivable		2,542	2,542
Financial liabilities			
	\$	248.370	249,670
Advances from the Federal Home Loan Bank	*	20,000	21,169
Investment securities Loans held for sale Loans receivable, net of allowance for loan losses Federal Home Loan Bank stock Accrued interest receivable  Financial liabilities: Deposit accounts	. \$	67,696 3,291 222,285 1,650 2,542	68,022 3,291 227,861 1,650 2,542

At September 30, 2002 and 2001, the Company had outstanding commitments to originate new loans and to extend credit. These off-balance sheet financial instruments were exercisable at the market rate prevailing at the date the underlying transaction will be completed and, therefore, they were deemed to have no material current fair value.

SFAS No. 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. The disclosures do not include premises and equipment and certain intangible assets, such as customer relationships. Accordingly, the aggregate fair value amounts presented above do not represent the underlying value of the Company.

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## (16) Parent Company Financial Data

Condensed financial information for 1st State Bancorp, Inc. is as follows:

## Condensed Balance Sheets

2002	2001
(Dollars in the	housands)
2,787	1,747
1,010	1,000
•	5,071
53,464	55,783
2	3
788	571
61,830	64,175
20	268
241	263
261	531
(1.5(0)	(2.644
01,569	63,644
61,830	64,175
	2,787 1,010 3,779 53,464 2 788 61,830  20 241 261 61,569

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## Condensed Statements of Income

		2002	2001	2000
		(D	ollars in thousands)	
Interest on loan from bank subsidiary Dividends from subsidiary Interest on investment securities Interest on overnight deposits	\$	217 7,500 43 51	386 1,343 5 152	377 55 606 524
Total income		7,811	1,886	1,562
Operating expenses	_	918	1,269	1,372
Income (loss) before income taxes		6,893	617	190
Income tax expense (benefit)		(206)	(247)	37
Income (loss) before equity in undistributed net income of subsidiary		7,099	864	153
Excess of undistributed net income (dividends) over dividends (undistributed net income) of bank subsidiary	,	(3,297)	2,509	3,833
Net income	\$	3,802	3,373	3,986

# Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## Condensed Statements of Cash Flows

Cash flows from operating activities:   Net income   S   3,802   3,373   3,986     Adjustments to reconcile net income to net cash provided by operating activities:   Excess of undistributed net income (dividends) over dividends (undistributed net income) of bank subsidiary   3,297   (2,509)   (3,833)     Deferred compensation   313   270   232     Deferred tax expense (benefit)   4   (292)   (88)     Vesting of MRP shares   712   1,047   1,049     Payments from subsidiary for ESOP loan   446   446   446   446     Increase in due from subsidiary   846   (687)   (377)     Amortization of premiums and discounts, net   — (7)     Decrease in accrued interest receivable   1   4   194     Decrease in accrued interest receivable   1   4   194     Decrease (increase) in other liabilities   510   (22)   (186)     Net cash provided by operating activities   510   (22)   (186)     Purchase of available for sale investment securities   9,714   1,761   1,121    Cash flows from investing activities:   1,000   — (3,996)     Purchase of available for sale investment securities   — (3,996)     Maturities of held to maturity investment securities   — (3,996)     Maturities of held to maturity investment securities   — (1,000)   15,004    Cash flows from financing activities:   — (1,000)   15,004    Cash dividends paid on common stock   (948)   (16,751)   (868)     Net cash used by financing activities   (8,674)   (18,245)   (1,174)    Net increase (decrease) in cash and cash equivalents at beginning of year   1,747   19,231   4,280    Cash and cash equivalents at beginning of year   1,747   1,943   1,742			2002	2001	2000
Net income		_	(D	ollars in thousands	)
Adjustments to reconcile net income to net cash provided by operating activities:  Excess of undistributed net income (dividends) over dividends (undistributed net income) of bank subsidiary 3,297 (2,509) (3,833)  Deferred compensation 313 270 232  Deferred compensation 313 270 232  Deferred tax expense (benefit) 4 (292) (88)  Vesting of MRP shares 712 1,047 1,049  Payments from subsidiary for ESOP loan 446 446 446  Increase in due from subsidiary 846 (687) (377)  Amortization of premiums and discounts, net Decrease in accrued interest receivable 1 4 194  Decrease (increase) in other assets (217) 131 (295)  Increase (decrease) in other liabilities 510 (22) (186)  Net cash provided by operating activities 9,714 1,761 1,121  Cash flows from investing activities:  Purchase of available for sale investment securities 1,000 — — — — — — — — — — — — — — — — — —		Φ.	2 202		2.006
Provided by operating activities:   Excess of undistributed net income (dividends) over dividends (undistributed net income) of bank subsidiary   3,297 (2,509) (3,833)     Deferred compensation   313 270 232     Deferred compensation   4 (292) (88)     Vesting of MRP shares   712 1,047 1,049     Payments from subsidiary per ESOP loan   446 446		\$	3,802	3,373	3,986
Excess of undistributed net income (dividends) over dividends (undistributed net income) of bank subsidiary   3,297 (2,509) (3,833)					
over dividends (undistributed net income) of bank subsidiary         3,297         (2,509)         (3,833)           Deferred compensation         313         270         232           Deferred tax expense (benefit)         4         (292)         (88)           Vesting of MRP shares         712         1,047         1,049           Payments from subsidiary for ESOP loan         446         446         446           Increase in due from subsidiary         846         (687)         (377)           Amortization of premiums and discounts, net         —         —         (7)           Decrease in accrued interest receivable         1         4         194           Decrease (increase) in other assets         (217)         131         (295)           Increase (decrease) in other liabilities         510         (22)         (186)           Net cash provided by operating activities         9,714         1,761         1,121           Cash flows from investing activities:         1,000         —         —           Purchase of available for sale investment securities         1,000         —         —           Purchase of held to maturity investment securities         —         —         (3,996)           Maturities of held to maturity investment securities					
of bank subsidiary         3,297         (2,509)         (3,833)           Deferred compensation         313         270         232           Deferred tax expense (benefit)         4         (292)         (88)           Vesting of MRP shares         712         1,047         1,049           Payments from subsidiary for ESOP loan         446         446         446           Increase in due from subsidiary         846         (687)         (377)           Amortization of premiums and discounts, net         —         —         —         (7)           Decrease in accrued interest receivable         1         4         194           Decrease (increase) in other assets         (217)         131         (295)           Increase (decrease) in other liabilities         510         (22)         (186)           Net cash provided by operating activities         9,714         1,761         1,121           Cash flows from investing activities:         1,000         —         —           Purchase of available for sale investment securities         1,000         —         —           Purchase of sheld to maturity investment securities         —         —         (3,996)           Maturities of held to maturity investment securities         — <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Deferred compensation   313   270   232     Deferred tax expense (benefit)   4   (292)   (88)     Vesting of MRP shares   712   1,047   1,049     Payments from subsidiary for ESOP loan   446   446   446     Increase in due from subsidiary   846   (687)   (377)     Amortization of premiums and discounts, net   — — — — — — — — — — — — — — — — — —			3,297	(2.509)	(3,833)
Deferred tax expense (benefit)					
Payments from subsidiary for ESOP loan Increase in due from subsidiary         446         446         446           Increase in due from subsidiary         846         (687)         (377)           Amortization of premiums and discounts, net         —         —         (7)           Decrease in accrued interest receivable         1         4         194           Decrease (increase) in other assets         (217)         131         (295)           Increase (decrease) in other liabilities         510         (22)         (186)           Net cash provided by operating activities         9,714         1,761         1,121           Cash flows from investing activities:         (1,000)         (1,000)         —           Purchase of available for sale investment securities         1,000         —         —           Proceeds from issuer calls of available for sale investment securities         —         —         (3,996)           Maturities of held to maturity investment securities         —         —         (3,996)           Maturities of held to maturity investment securities         —         —         (1,000)           Net cash provided (used) by investing activities         —         (1,000)         15,004           Cash flows from financing activities:         —         (1,000)			4		(88)
Increase in due from subsidiary					1,049
Amortization of premiums and discounts, net Decrease in accrued interest receivable 1 4 194 Decrease (increase) in other assets (217) 131 (295) Increase (decrease) in other liabilities 510 (22) (186)  Net cash provided by operating activities 9,714 1,761 1,121  Cash flows from investing activities: Purchase of available for sale investment securities Proceeds from issuer calls of available for sale investment securities 1,000 — (3,996)  Maturities of held to maturity investment securities — (3,996) Maturities of held to maturity investment securities — (1,000)  Net cash provided (used) by investing activities: Purchase of treasury (7,726) (1,494) (306) Cash flows from financing activities: Purchase of treasury (7,726) (1,494) (306) Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents at beginning of year 1,747 19,231 4,280					
Decrease in accrued interest receivable   1			846	(687)	, ,
Decrease (increase) in other assets					
Increase (decrease) in other liabilities 510 (22) (186)  Net cash provided by operating activities 9,714 1,761 1,121  Cash flows from investing activities:  Purchase of available for sale investment securities Proceeds from issuer calls of available for sale investment securities Purchases of held to maturity investment securities Purchases of held to maturity investment securities Purchases of held to maturity investment securities Purchase of held to maturity investment securities Purchase of treasury (1,000) 15,004  Cash flows from financing activities: Purchase of treasury (7,726) (1,494) (306) Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents Purchase of treasury (1,040) (17,484) 14,951  Cash and cash equivalents at beginning of year 1,747 19,231 4,280			-	·	
Net cash provided by operating activities 9,714 1,761 1,121  Cash flows from investing activities: Purchase of available for sale investment securities Proceeds from issuer calls of available for sale investment securities Purchases of held to maturity investment securities Purchases of held to maturity investment securities Maturities of held to maturity investment securities  Net cash provided (used) by investing activities Purchase of treasury Cash flows from financing activities: Purchase of treasury (7,726) (1,494) (306) Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents at beginning of year 1,747 19,231 4,280					
Cash flows from investing activities: Purchase of available for sale investment securities Proceeds from issuer calls of available for sale investment securities Purchases of held to maturity investment securities Maturities of held to maturity investment securities Maturities of held to maturity investment securities Met cash provided (used) by investing activities  Purchase of treasury Cash dividends paid on common stock Net cash used by financing activities  Net cash used by financing activities  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of year  1,747 19,231 4,280	` '	_			<del></del>
Purchase of available for sale investment securities Proceeds from issuer calls of available for sale investment securities Purchases of held to maturity investment securities Maturities of held to maturity investment securities Maturities of held to maturity investment securities  Net cash provided (used) by investing activities  Purchase of treasury Cash dividends paid on common stock Net cash used by financing activities  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of year  (1,000)  (1,000)  (3,996)  (1,000)  (1,		_		1,,01	1,121
investment securities  Purchases of held to maturity investment securities  Maturities of held to maturity investment securities  Net cash provided (used) by investing activities  Purchase of treasury  Cash dividends paid on common stock  Net cash used by financing activities  Net increase (decrease) in cash and cash equivalents at beginning of year  1,000  - (3,996)  - (1,000)  15,004  (1,494)  (306)  (1,494)  (306)  (16,751)  (868)  (18,245)  (1,174)  14,951  Cash and cash equivalents at beginning of year  1,747  19,231  4,280	Purchase of available for sale investment securities		(1,000)	(1,000)	
Maturities of held to maturity investment securities——19,000Net cash provided (used) by investing activities—(1,000)15,004Cash flows from financing activities:—(1,000)15,004Purchase of treasury(7,726)(1,494)(306)Cash dividends paid on common stock(948)(16,751)(868)Net cash used by financing activities(8,674)(18,245)(1,174)Net increase (decrease) in cash and cash equivalents1,040(17,484)14,951Cash and cash equivalents at beginning of year1,74719,2314,280	investment securities		1,000		
Net cash provided (used) by investing activities — (1,000) 15,004  Cash flows from financing activities:  Purchase of treasury (7,726) (1,494) (306) Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents at beginning of year 1,747 19,231 4,280			<del></del>	—	(3,996)
investing activities         —         (1,000)         15,004           Cash flows from financing activities:         —         (1,000)         15,004           Purchase of treasury         (7,726)         (1,494)         (306)           Cash dividends paid on common stock         (948)         (16,751)         (868)           Net cash used by financing activities         (8,674)         (18,245)         (1,174)           Net increase (decrease) in cash and cash equivalents         1,040         (17,484)         14,951           Cash and cash equivalents at beginning of year         1,747         19,231         4,280	Maturities of held to maturity investment securities	_			19,000
Cash flows from financing activities:  Purchase of treasury (27,726) (1,494) (306) (236) Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents (1,040) (17,484) (17,484) (14,951)  Cash and cash equivalents at beginning of year (1,747) (19,231) (306) (17,494) (16,751) (868) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174) (1,174)				(1,000)	15.004
Purchase of treasury       (7,726)       (1,494)       (306)         Cash dividends paid on common stock       (948)       (16,751)       (868)         Net cash used by financing activities       (8,674)       (18,245)       (1,174)         Net increase (decrease) in cash and cash equivalents       1,040       (17,484)       14,951         Cash and cash equivalents at beginning of year       1,747       19,231       4,280	•	_		(1,000)	15,004
Cash dividends paid on common stock (948) (16,751) (868)  Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents 1,040 (17,484) 14,951  Cash and cash equivalents at beginning of year 1,747 19,231 4,280					
Net cash used by financing activities (8,674) (18,245) (1,174)  Net increase (decrease) in cash and cash equivalents 1,040 (17,484) 14,951  Cash and cash equivalents at beginning of year 1,747 19,231 4,280					
Net increase (decrease) in cash and cash equivalents  1,040  17,484)  14,951  Cash and cash equivalents at beginning of year  1,747  19,231  4,280	Cash dividends paid on common stock	_	(948)	(16,/51)	(868)
equivalents       1,040       (17,484)       14,951         Cash and cash equivalents at beginning of year       1,747       19,231       4,280	Net cash used by financing activities	_	(8,674)	(18,245)	(1,174)
Cash and cash equivalents at beginning of year 1,747 19,231 4,280					
	equivalents		1,040	(17,484)	14,951
Cash and cash equivalents at end of year \$ 2,787 1,747 19,231	Cash and cash equivalents at beginning of year		1,747	19,231	4,280
	Cash and cash equivalents at end of year	\$ _	2,787	1,747	19,231

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

## Condensed Statements of Cash Flows

		2002	2001	2000
	(Dollars in thousands)			
Supplemental disclosure of cash flow information:  Cash paid (received) during the year for				
income taxes	\$	(31)	(58)	484
Supplemental disclosure of noncash transactions:				
Cash dividends declared but not paid	\$	241	244	240
Cash dividends on unallocated ESOP shares		71	65	72
Return of capital dividend declared but not paid		_	_	17,007
Common stock issued for MRP				2,332
Unrealized gains on available for sale securities		10		

## (17) Quarterly Financial Data (Unaudited)

Summarized unaudited quarterly financial data for the year ended September 30, 2002 is as follows:

		First quarter	Second quarter	Third quarter	Fourth quarter
		(Dollar	s in thousands, ex-	cept per share ame	ounts)
Operating summary: Interest income Interest expense	\$_	5,200 2,370	4,919 1,964	4,955 1,756	4,988 1,683
Net interest incom	e	2,830	2,955	3,199	3,305
Provision for loan losses	_	60	60	60	60
Net interest incom after provision for loan losses	e	2,770	2,895	3,139	3,245
Other income Other expense		859 2,257	792 2,249	568 2,179	534 2,161
Income before income tax expense		1,372	1,438	1,528	1,618
Income taxes		527	513	542	572
Net income	\$	845	925	986	1,046
Per share data: Earnings – basic Earnings – diluted		0.28 0.27	0.31 0.29	0.32 0.31	0.34 0.33

Notes to Consolidated Financial Statements September 30, 2002, 2001, and 2000

Summarized unaudited quarterly financial data for the year ended September 30, 2001 is as follows:

	First quarter	Second quarter	Third quarter	Fourth quarter		
	(Dolla	(Dollars in thousands, except per share amount				
Operating Summary: Interest income Interest expense	6,510 3,280	6,241 3,290	6,037 2,998	5,730 2,739		
Net interest income	3,230	2,951	3,039	2,991		
Provision for loan losses	60	60	60	60		
Net interest income after provision for loan losses	3,170	2,891	2,979	2,931		
Other income Other expense	457 2,243	520 2,200	860 2,449	622 2,330		
Income before income tax expense	1,384	1,211	1,390	1,223		
Income taxes	483	436	497	419		
Net income	\$901	775	893	804		
Per share data: Earnings – basic Earnings – diluted	0.30 0.29	0.26 0.24	0.29 0.28	0.27 0.25		

#### **BOARD OF DIRECTORS**

James C. McGill
President and Chief Executive
Officer of 1st State Bancorp, Inc.
and 1st State Bank

James A. Barnwell, Jr.
President of Huffman Oil Co., Inc.

Bernie C. Bean Retired Richard C. Keziah, Chairman President of Monarch Hosiery Mills, Inc.

Ernest A. Koury, Jr.
Vice President of Carolina Hosiery
Mills, Inc.

James G. McClure President of Green & McClure Furniture Co. T. Scott Quakenbush Retired

**Richard H. Shirley**President of Dick Shirley Chevrolet,
Inc.

Virgil L. Stadler Retired Chief Executive Officer of Stadler's Country Hams, Inc.

#### 1ST STATE BANK OFFICERS

James C. McGill
President and Chief Executive
Officer

Frank Gavigan Senior Vice President

Theresa L. Joyce Vice President

Gail M. Barnette Assistant Vice President

Julie F. Miller
Assistant Vice President

Glenda S. Madren Assistant Secretary

Sharon Oakley Branch Officer A. Christine Baker Executive Vice President, Secretary and Treasurer

Dan Hansell Manager, First Capital Services, LLC

Robert W. Malburg, Jr. Vice President

Patty G. Blaetz
Assistant Vice President

Sherry M. Stewart Assistant Vice President

Myra P. Cathey
Bank Operations and Security Officer

Ward Patillo Branch Officer Fairfax C. Reynolds
Executive Vice President

L. Michael Dunning Vice President

R. Hoyle Vickrey Vice President

Michael Gee Assistant Vice President

J. Doug Taylor General Auditor

Diane Jeffries Branch Officer

#### **OFFICE LOCATIONS**

445 S. Main Street
Burlington, North Carolina 27215

102 S. 5th Street Mebane, North Carolina 27302

1203 S. Main Street Graham, North Carolina 27253 2294 N. Church Street
Burlington, North Carolina 27215

211 N. Main Street Graham, North Carolina 27253 503 Huffman Mill Road Burlington, North Carolina 27215

3466 S. Church Street Burlington, North Carolina 27215

#### CORPORATE INFORMATION

Auditors

KPMG LLP

301 North Elm Street, Suite 700

Greensboro, North Carolina 27401

Special Counsel
Stradley Ronon Stevens & Young, LLP
1220 19th Street, N.W., Suite 600
Washington, D.C. 20036

Transfer Agent and Registrar Registrar & Transfer Company 10 Commerce Drive Cranford, New Jersey 07016

**Annual Meeting** 

The Annual Meeting of Stockholders will be held on January 28, 2003 at 5:30 p.m. at 1st State Bank's main office located at 445 S. Main Street, Burlington, North Carolina 27215 Annual Report on Form 10-K

A copy of 1st State Bancorp, Inc.'s Annual Report on Form 10-K for the fiscal year ended September 30, 2002 as filed with the Securities and Exchange Commission, will be furnished without charge to stockholders as of the record date for the 2003 Annual Meeting upon written request to Corporate Secretary, 1st State Bancorp, Inc., 445 S. Main Street, Burlington, North Carolina 27215.

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CORPORATE OFFICE: 445 South Main Street

Burlington, NC 27215 (336) 227-8861